

Your source for critical news, analysis, data, and insight on the global coal industry.



# **IHS Coal Insight**

From real-time alerts and analysis of coal events, around the world and around the clock, to price reporting and strategic long-term coal market outlooks, IHS Coal Insight provides the intelligence and timely reporting to support your business, commercial, and strategic needs in the global coal industry. Leveraging expertise from IHS McCloskey, IHS Energy Publishing, and IHS CERA, IHS Coal Insight offers a truly global breadth of industry, market, and economic information and analysis.

IHS is the leading provider of market analysis and critical insight across the entire energy value chain. Our coal experts are part of a broader energy team of more than 600 researchers, providing deep global coverage of cross-fuel drivers in coal, gas, oil, power, and renewable energy, plus coverage of macroeconomic and demand factors from adjacent industrial markets and energy end-use industries, with unprecedented insight into the interconnections between sectors.

IHS Coal Insight helps clients navigate the confluence of supply, demand, price, technology, cost, and environmental and climate policy trends, enabling decision makers to respond quickly to current events, anticipate the energy future, and formulate timely, successful strategies in the face of rapid change and uncertainty.



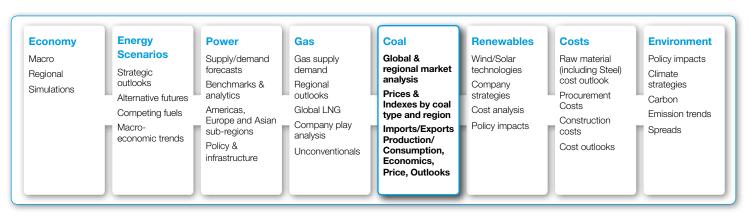
# Companies rely on our coal expertise to

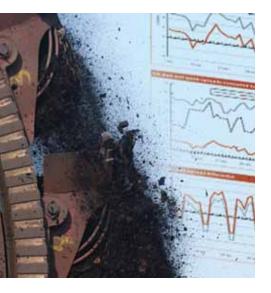
- Optimize trades in the coal markets and develop superior strategies Anticipate trends, identify signposts, and enter new markets with confidence
- Benchmark prices and enrich market research with trusted coal indices and quantitative industry analysis - Discover new market opportunities
- Reduce costs and maximize margins
- · Identify and overcome challenges to unlock growth

## Our clients include

- Coal producers, traders, analysts, shippers, rail and freight providers
- Iron and steel companies, mining companies, refining companies
- Utilities and power generators, energy providers, end users, nuclear power firms
- Financial institutions, government agencies, trade firms, importers-exporters

# IHS Coal Insight: A Fully Integrated Global Coal Service





## News and analysis

Our team of regionally based experts delivers breaking news, independent analysis, and robust price reporting on global coal markets.

Our portfolio of coal news and analysis products includes reports on the following markets:

- Global-IHS McCloskey Coal Report, Fax & Newswire; and Inside Coal
- Americas—US Coal Review and Coal and Energy Price Report
- Asia—China Coal Daily, China Coal Monthly, Australian Coal Report, Coalfax, and Indian Coal Report
- Europe, Africa, and the Middle East-Coal UK and South African Coal Report

IHS Coal Insight products and services are widely known for timely and accurate price reporting on the coal industry and critical analysis on the major coal producing and consuming regions. Clients rely on our news and analysis to

- Stay ahead of the market with real-time alerts and breaking global coal industry news
- Accurately extrapolate global and regional coal demand, production, and import and export trends
- Make Informed decisions and winning trades with time-sensitive intelligence
- Benchmark against our proprietary price markers
- Understand the impact of global, regional, and country-specific coal developments on the value chain
- · Analyze trends and identify signposts with historical archive data and statistics



## Advisory Services and forecasting

IHS Advisory Services provide comprehensive, fundamental analysis of the coal, power, oil, natural gas, liquefied natural gas, and renewables industries.

The **IHS Global Steam Coal Advisory Service** delivers long-term strategic analysis and insight on the global steam coal market, including coverage of market fundamentals that influence supply, demand, cost, and price dynamics, as well as freight, carbon, spreads, and arbitrage opportunities. This Advisory Service provides an in-depth understanding of competing fuels and price inflection points, as well as independent analysis of the coal and subsidiary industries, from both a regional and a global perspective.

#### **Clients receive**

- Monthly, quarterly, and annual reports with a 20-year outlook for supply/ demand/price
- · Access to our online data center
- · Access to our coal research team
- Invitations to executive member forums, webinars, and conference calls to engage with our analysts and with colleagues and peers within our coal community

## Consulting

IHS consultants advise many of the world's leading players in the coal, power, and related industries, providing expertise that draws upon decades of global business acumen and functional knowledge to deliver a balanced, independent outlook.

Our IHS Coal Insight consulting team will work with you to design, develop, and execute the optimum strategy for the development of your enterprise's coal exploitation, procurement, or investment requirements, drawing upon IHS expertise covering all alternative fuels and technologies, freights, and mining costs, as well as our macroeconomic forecasting division.

IHS helps decision makers with investment strategies and advises on topics such as achieving new operational efficiencies and reducing operational costs and supply chain risks across global markets—all from a single world-class provider.



**IHS Multiclient Studies** tackle today's critical energy questions through a highly focused, collaborative approach between IHS experts and our clients. Our research experts guide the process, hosting a series of interactive workshops with senior-level professionals. These studies leverage IHS proprietary data sets and original research to offer a critical, nonpartisan, and realistic analysis of the future state of the world's energy markets. Clients, who are themselves stakeholders in the region or industry, help guide the research process and receive access to our data sets and final reports, which provide a road map for future strategic decision making, corporate planning, and investment analysis.

Our recent coal Multiclient Study, China Coal Rush, is the most comprehensive research available on this market, providing detailed data on coal supply, demand, and logistics. It is a deep-dive analysis of coal resources, infrastructure, production trends, cost of production, and coal quality, at national, regional, and field levels, with outlooks to 2035.





# Focused reports

Focused reports provide deep-dive analysis and forecasts of prices, imports, exports, production, and supply and demand for steam coal, metallurgical coal, and petcoke.

**Metallurgical Coal Quarterly** is used by consumers and producers of hard coking, semisoft and pulverized coals. Each quarterly issue is packed with insight:

- An Executive Summary crystallizing key market drivers and price development analysis
- Comprehensive tabulated data from our proprietary demand model
- Time-sensitive and revenue-saving information for anticipating near-term supply and demand, informing trades, and determining financial viability of coal projects, by country and region
- Reliable monitoring of \$10 billion in metallurgical coal trade flows, with 36-month to 10-year forecasts of prices, supply, and demand for the international metallurgical coal trade

**Steam Coal Forecaster** delivers high-value, short- and medium-term market outlooks on the international seaborne steam coal trade. This clear and authoritative view of the future is like having an analyst on your team at a fraction of the cost. The Forecaster provides

- A complete range of planning and analytical tools
- Alerts of impending market shortages or surpluses, indicating where prices are likely to change direction
- Projections of the supply/demand balance in both the Atlantic and Pacific steam coal markets

**Petcoke Report** delivers critical knowledge and insight for major power producers and cement companies involved in the global petcoke market. The report includes updates on new production and planned purchases and is unique in the market in its detailed coverage. Each report delivers

- In-depth commentary and projections on buying and selling in the global petcoke market
- Articles focused on price, production, and consumption, and other drivers of market conditions

## Coal Prices, Indices, and Statistics database

The proprietary data in our Coal Prices, Indices, and Statistics database is utilized across the IHS Coal Insight group for forecasts, focused reporting, and regional publications. It is available to our clients through our online database, enabling them to buy, sell, and trade smarter with trusted coal prices and accurate market data. Many firms base their trading activity on our data, which serves as a critical reference for over 95% of the world's traded coal derivatives.

Our coal trader, producer, consumer, analyst, and consultancy clients use IHS Coal Prices, Indices, and Statistics data to

- Execute optimal trades, purchases, and sales
- Track coal developments and follow trades by country and region
- Understand how supply and demand shifts affect pricing
- Benchmark against proprietary markers
- Obtain traded coal prices for physical and financial global contracts
- Enhance their own proprietary models with current and historical data and coal quality profiles



IHS holds coal conferences and energy events throughout the year that offer unparalleled opportunities to meet global thought leaders, industry colleagues, peers, and our own experts; to gain insight into current or strategic coal issues; and to network. IHS coal conferences are well established and widely respected throughout the industry for providing the most incisive and applicable knowledge and insight on coal markets. Clients also receive invitations to other IHS Member Events, including the various regional IHS Forums and IHS CERAWEEK, which offer a unique opportunity to interact with IHS research leaders and their peers in discussions on the most pressing issues facing the wider energy industry. IHS Member Events are designed to foster conversation around our independent, integrated views of the key challenges and opportunities facing the energy industry today.







# Access your Coal services through IHS Connect®

Available through desktop and iPad®, IHS Connect, a new business intelligence platform from IHS, gives you complete access to all of your energy analysis anytime—in the office or on the go.

IHS Connect empowers you to search all of IHS insight on global coal, power, gas, and renewable energy markets as well as customize your own dashboards to meet your workflow needs. The IHS Connect platform uses advanced navigation, sophisticated content tagging and notifications, and interactive data visualization to optimize the ways you can access, query, visualize, and analyze research and data from energy and other industry segments.

## To learn more, visit www.ihs.com/connect.

## Functionality designed to give you answers

- Navigate content by insight, sector, geography, or company
- Customize your dashboard with over 20 different modules
- Discover rich content and time series data with SmartSearch functionality

- Analyze and model information and insight based on your personal workflow
- · Create alternative scenarios
- · Visualize information on dynamic charts, graphs, and maps
- Export content to Excel, PDF, and PPT
- Save, share, and automatically refresh your research

## **About IHS**

IHS is the leading source of information, insight and analytics in critical areas that shape today's business landscape.

Businesses and governments in more than 165 countries around the globe rely on the comprehensive content, expert independent analysis and flexible delivery methods of IHS to make high-impact decisions and develop strategies with speed and confidence.

IHS has been in business since 1959 and became a publicly traded company on the New York Stock Exchange in 2005. Headquartered in Englewood, Colorado, USA, IHS employs more than 8.000 people in more than 30 countries around the world.

## For more information

www.ihs.com/coal

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