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**Markit Research** 

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# European trading volumes jump by €2 trillion

European equities trading enjoyed a successful year, with volumes surging across the board, according to the 2014 Markit MSA full year results.

- Aggregate European equities volumes jumped by a quarter to €9.7 trillion over 2014
- Morgan Stanley topped the region's league table with over €400bn more executed client business than second ranked Bank of America Merrill Lynch
- Secondary ETF trading volumes jumped by 57% to €437bn; BlackRock products have been the most widely traded

## To read the full report with broker rankings, click here

Despite trading mostly flat for the year, European equity markets still proved to be a boon for brokers across Europe, with contributing clients to Markit MSA reporting jumps in trading volumes across the region.

The buoyant trading conditions resulted in a 26% jump over the previous year's total. This increase in trading takes the aggregate 2014 tally to €9.67 trillion compared to €7.7 trillion in the previous year.

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Broker	Turnover (€m)	
Morgan Stanley	1,608,237	
Bank of America Merrill Lynch	1,204,667	
UBS	1,119,777	
Credit Suisse	992,409	
Instinet	990,650	
Deutsche Bank	904,853	
Goldman Sachs	643,911	
Citigroup	569,379	
J.P. Morgan	563,342	
Société Générale	305,415	
Total:	9,668,907	

Morgan Stanley was the top contributing client, repeating last year's achievement. The bank's continuing strong performance saw it report €1.666 trillion of executed client business for the year; over €400bn more than second ranked broker Bank of America Merrill Lynch.

Instinet was the only climber among the top 10 contributing clients as the broker's league table rank improved by two spots to crack the top five. This climb came at the expense of Goldman Sachs and Deutsche Bank, which claimed the seventh and sixth spots respectively.

#### Strong trading across the board

A deeper dive into the individual indexes driving these strong volumes reveals that constituents of Western European large-cap indexes (the CAC 40, DAX 30, IBEX 35,FTSE MIB and FTSE 100), have been responsible for over half of the €2 trillion increase. Morgan Stanley reported the most turnover in all five of these indexes, which together account for 58% of all European cash equity trading volumes.

Constituents of small and mid-cap indexes also reported strong increases in volumes.



The largest rises in trading volumes were seen in the Spanish and Italian small-cap indexes, which both saw trading volumes jump by tenfold on the previous year's aggregate tally.

Further north, Nordic equity trading also had another strong year with aggregate volume jumping by over €247bn to €1.1 trillion. Deutsche Bank claimed the top spot in the league table after overtaking Morgan Stanley and Bank of America with an aggregate €207bn of reported business.

The only region to buck the recent trend was Eastern Europe which saw a €11bn fall in aggregate volume. But this will leave little cause for concern for most, as the region represented less than 2% of the aggregate trading with €137bn of flow reported by contributing clients.

#### ETF trading surges

2014 also proved a strong year for ETF trading as clients reported €437bn of flow, which marks a significant 58% increase on the aggregate reported volume in 2013. Unlike the cash equities league table, this boost in trading volume shook up the league table with nine of the top ten contributing clients seeing their ranks change from the previous year. French broker Société Générale jumped three spots to claim the top spot on the league table after it reported €62bn of flow.

# 2014 EUROPEAN ETFS

Broker	Turnover (€m)
Société Générale	62,414
Commerzbank	44,703
BNP Paribas	36,823
Deutsche Bank	35,454
Morgan Stanley	33,873
UBS	31,266
Susquehanna	28,448
Bank of America Merrill Lynch	25,315
Citigroup	21,920
Credit Suisse	19,889
Total:	437,137

BlackRock products saw the most trading over the last year with over €180bn of flow. These strong flows helped Société Générale, as the broker jumped two spots in the BlackRock league table to claim the top spot with just under €21bn of reported business.

The two issuers which saw the greatest jump in trading volumes from the previous year were Vanguard and Deka whose products both saw contributing clients report €8bn of increased flows from the previous year to €11.1bn.

This analysis accompanies a summary of European cash equity and ETF trading for 2014 using Markit's suite of equity products. Markit MSA covers an estimated 80% of all cash equity trading in Europe across traditional exchanges, multi-lateral trading facilities and over-the-counter markets. Trade data is sourced directly from contributing brokers and represents what was actually traded, differentiating it from other surveys that rely on indications of interest or trade adverts



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