

The Physical Security Information Management Software Market – 2017

Alex Richardson, Senior Research Analyst, Critical Communications – August 2017

ACTUALS AND FORECAST

Frequency, Time period

- 5-year annual forecast (2017 - 2021)
- Base year (2016)

Measures

- Revenues
- Market shares of leading suppliers

Regions, Markets

- EMEA
 - Western Europe
 - Eastern Europe
 - Middle East and Africa
- Americas
 - North America
 - Latin America
- Asia Pacific
 - East Asia
 - Southeast Asia
 - Rest of Asia Pacific

VERTICAL MARKETS COVERED

- Power, energy and utilities
- Transportation
- Public safety surveillance
- Commercial
- Government and defense
- Others

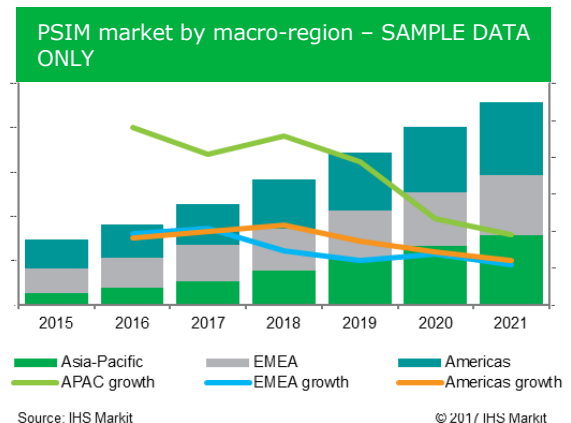
OTHER TOPICS COVERED

- PSIM insights from the end-user
- Competitive environment
- Impact from the global economy

This document outlines the coverage of the 2017 edition of The World Market for Physical Security Information Management (PSIM) Software – 2017. Since the previous editions of this report, awareness of the capabilities of PSIM software and general market education on these capabilities has grown considerably and continues to increase. Increasingly PSIM vendors are answering what PSIM can do for customers, rather than what PSIM is; and further to this PSIM companies are more commonly now being asked what other benefits PSIM software can bring to the operations of a business.

Accurately defining the PSIM market remains a challenge for the industry, with advanced VMS, security management platforms, and systems integration platforms among potential competitors. For the scope of this study, PSIM must adhere to the following criteria:

- Connection and integration
- Active policy management and rules based workflows
- Correlation and situational analysis
- Visualization
- Resilience
- Post event reporting and analysis
- Commercial product



This report provides quantitative data regarding the current state of the PSIM software market and examine the key factors influencing growth of PSIM software solutions between 2016 and 2021.

Key Issues Addressed

- **What is the size of the Physical Security Information Management (PSIM) software market?**
- Which geographic regions and verticals will grow fastest?
- **Who are the leading suppliers of PSIM software?**
- **What are the key factors guiding adoption of PSIM platforms?**
- How do end-users choose their PSIM vendor? Who are the decision makers?
- How do vendors meet each requirement of a PSIM platform?

Applicable To

- Software Suppliers
 - PSIM
 - VMS
 - Video Content Analytics
- Equipment Suppliers
 - Video Surveillance Cameras
 - Access Control
 - Fire Detection & Suppression
 - Mobile Video Surveillance
- Systems Integrators
- Consultants
- Investors
- CSOs/CIOs

LEAD ANALYST

Alex Richardson, Senior Research Analyst, Critical Communications

Alex Richardson is a Senior Research Analyst on the Critical Communications team at IHS Markit, which covers a range of research on LMR/PMR technologies. He has authored market reports on command and control room/PSAP technologies, Safe City and critical communications vertical markets. Alongside this focus, he has written and contributed to a number of custom studies & consulting projects related to emergency communications.

Alex has also presented at tradeshows such as IWCE and GITEX, in addition to holding webinars and in-person briefings on research findings. Most recently, he has been responsible for the development of the group's 'Safe City' research.

Before his position with IHSM, he worked in a product management and research role in the aerospace & defense sector. He has a Bachelor's degree from Indiana University.

Table of contents

Chapter 1 – Introduction, scope and method

Chapter 2 – Market statistics and trends

- 1) PSIM definition and applications
- 2) Factors affecting market growth
 - a. Economic outlook
 - b. Government funding
 - c. Competing products
 - d. Other factors
- 3) The world market for PSIM software
 - a. By geographic region and sub-region
 - b. By end-user industry

Chapter 3 – Competitive environment

- 1) World market shares
- 2) EMEA market shares
- 3) Americas market shares
- 4) Asia Pacific market shares

Chapter 4 – PSIM end-user insights

- 1) What is your understanding of PSIM software?
- 2) What are key factors guiding adoption of PSIM?
- 3) How do you choose PSIM vendors?
- 4) Who are the decision makers that influence purchasing?
- 5) Others

Appendix

- 1) Company profiles and PSIM software definition

For more information
ihsmarkit.com/technology

WORLDWIDE

T +1 844 301 7334

E technology_us@ihsmarkit.com
technology_apac@ihsmarkit.com
technology_emea@ihsmarkit.com

About IHS Markit

IHS Markit (Nasdaq: INFO) is a world leader in critical information, analytics and solutions for the major industries and markets that drive economies worldwide. The company delivers next-generation information, analytics and solutions to customers in business, finance and government, improving their operational efficiency and providing deep insights that lead to well-informed, confident decisions. IHS Markit has more than 50,000 key business and government customers, including 85 percent of the Fortune Global 500 and the world's leading financial institutions. Headquartered in London, IHS Markit is committed to sustainable, profitable growth.