



TECHNOLOGY, MEDIA & TELECOM INTELLIGENCE SERVICE

Service Provider Routing & Switching

Global, in-depth coverage of equipment deployed by service providers operating data networks and their plans for emerging technologies as network architectures evolve

Market Trackers – delivered in Excel and accompanied by written PDF analysis:

- **Service Provider Routers & Switches Market Tracker** – worldwide and regional, forecasts, analysis and trends for IP edge and core routers, carrier Ethernet switches and vRouters
- **Ethernet Access Devices (EADs) Market Tracker** – forecasts, analysis and trends for copper and fiber Ethernet access devices

Surveys – delivered in PDF:

- **Router & Switch Vendor Leadership Survey** – insights into service provider opinions of manufacturers of edge and core routers, vRouter and carrier Ethernet switches
- **Routing, NFV & Packet-Optical Strategies Survey** – analyzes the plans of service providers for emerging technologies affecting router network architecture, including NFV, SDN, virtual routers, 100GE, smart COs, protocol-use trends, and packet-optical

DELIVERABLES

- **Market Trackers (2)** – Worldwide and regional market size and share information; historic and forecasted through 2022.
- **Surveys (2)** – In-depth interviews with technology buyers about their purchasing plans, drivers, challenges, etc.
- **Market Insights (~12)** – Analyst commentary on market shifts, technology and regional developments, vendors, events, and more.
- **Briefings** – Quarterly scheduled briefings with analysts on research highlights from all aspects of the market.
- **Analyst Access** – For prompt responses to urgent and unique questions.

Research Coverage

Market Trackers	Measures	Coverage
Service Provider Routers & Switches* (quarterly)	Vendor market shares Revenues Units Ports Port revenues by speed	IP edge routers IP core routers Carrier Ethernet switches (CES) Virtual routers (vRouters)
Ethernet Access Devices (EADs) (biannual)	Vendor market shares Revenues Units Ports Revenue per unit Revenue per port	EADs by form factor EADs by use case Ethernet ports

Other Deliverables	Details
Router & Switch Vendor Leadership: Service Provider Survey (annual)	Interviews with ~24 purchase-decision makers at operators worldwide to get their opinions and ratings of vendors, including vendors installed and under evaluation, vendor selection criteria, top suppliers, and vendors leading in key technologies
Routing, NFV & Packet-Optical Strategies: Service Provider Survey (annual)	Interviews with ~24 knowledgeable purchase-decision makers at operators worldwide about their deployment plans and strategies for emerging technologies in the routing and carrier Ethernet switching space, with a focus on plans for vRouters, NFV, SDN, 100GE, smart COs, protocol-use trends, and using packet-optical in place of routers

Regions	Sample Companies (see abstracts for full lists)		Related Intelligence Service
Worldwide North America (US and Canada) EMEA Asia Pacific (including Japan and Australia) Caribbean and Latin America (including Mexico) <i>*Includes additional data breakouts and analysis for China and Japan</i>	Alaxala Brocade Ciena Cisco Coriant Ericsson Fujitsu	Huawei Juniper NEC Nokia UTStarcom ZTE	Data Center Networks Enterprise Networks Mobile Backhaul & Microwave Optical Networks SDN & NFV Service Provider Economics Service Provider VoIP & IMS Small Cells & Carrier WiFi

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