

Five Ways That **IHS OSINT Training** Can Help Your Organization





1

IHS can help you to **navigate an expanding information universe**

The open-source environment is becoming both more important and more complex, and knowing where and how to look for information – and what to do with it when you find it – is critical to efficient research and analysis.

“**The problem was not a lack of information, but, in fact, an overabundance of it.**”

President Barack Obama, January 2010 [following an attempted terror attack on 25 December 2009]

IHS OSINT Training equips students with the tools and skills required to navigate the overwhelming morass of information, enabling them to filter, discriminate and process the **valuable** from the noise, the **reliable** from the unreliable and the **timely** from the dated.



2

“ Open-source information was critical [in Libya]. We took advantage of any information to make our product as accurate as possible. ”

– NATO ISTAR Analyst, *IHS Jane's Defence Weekly*,
30 November 2011

IHS can help you to **create a more valuable intelligence product**

In an open-source information environment that is expanding relentlessly, researchers can as easily become bogged down by the scope of the research as they can by the volume of information at their disposal.

IHS OSINT Training teaches students how to analyze and deconstruct the intelligence requirement and to frame their research tasks and projects in such a way that the collection process is **focused** and **efficient** and increases the likelihood of delivering an intelligence product that supports critical **tactical** or **strategic** objectives.

3

IHS can help you to **deliver meaningful, actionable intelligence**

Effective collection, validation and processing of information is fundamental to the intelligence process, but no less important is the communication of the resulting intelligence product.

IHS OSINT Training provides reporting and presentational tools and techniques that enable students to report, communicate and disseminate research findings and intelligence products **swiftly** and **unambiguously** – helping researchers and analysts to ensure that decision makers have access to **critical information** when they need it.

“OSINT serves no purpose unless it is timely, accurate, and properly disseminated to commanders and customers in a usable form.”

– *Open-Source Intelligence*, Headquarters US Army Training and Doctrine Command, July 2012

KP/FATA
Possible attacks
by TTP/LIAI

Kabul

AFGHANISTAN

Peshawar

Isa

Balochistan
Possible attacks
by Jundullah

aisalabad

Punjab

PAKISTAN

Karachi
Sectarian and
gang attacks

Karachi

Sindh

Hyderabad

INDIA



4

IHS can help you to **operate safely and securely online**

Improved technologies and access to these technologies has created vulnerabilities for individuals operating online; cyber-risks are real and can be extremely damaging to individuals and organizations.

IHS OSINT Training gives students a toolset of collection methods and techniques optimized for **safe operation online**, enabling researchers and analysts to gather information in a manner that **minimizes risk** to themselves and to the security and intelligence organizations that they represent.

“**The threat from cyber attacks is at its highest level ever and is expected to rise further still.**”

– *Annual Report 2012-2013*, UK Parliament Intelligence & Security Committee, July 2013



5

“ The reliance on classified databases has often left soldiers uninformed and ill-prepared to capitalize on the huge reservoir of unclassified information from publicly available information and open sources. ”

– *Open-Source Intelligence*, Headquarters US Army Training and Doctrine Command, July 2012

IHS can help you to **advance both your people and your organization**

While IHS OSINT Training provides security and intelligence organizations with a way of improving the operational effectiveness of its personnel, it also represents a way to advance their personal development.

By building new skills and enabling personnel to gain new experience, IHS OSINT Training enables security and intelligence agencies to **advance the career development** of their staff in a way that **directly benefits** the organization – realizing improvements at both a **personal** and an **organizational** level.



About **IHS A&D Consulting**

IHS A&D Consulting designs and delivers bespoke projects that help government, national security and business organizations to **overcome complex, critical and urgent challenges.**

With a legacy of over 100 years as Jane's, IHS expert consultants are able to leverage uniquely comprehensive and reliable aerospace and defense information and insight and combine it with unrivaled subject-matter expertise to deliver **actionable recommendations** on critical mission and business decisions.



About IHS

We help our clients make **better decisions** by providing the most accurate, reliable and impartial intelligence and insight available concerning highly sensitive and critical global defense and security-related issues.

Our products and services help decision makers **anticipate** future defense and security intelligence requirements, which helps them to **formulate** and **implement** timely, successful plans in the face of change and uncertainty.

Learn More

To learn more about how IHS OSINT Training can help your organization to develop its personnel and to improve decisions, systems and processes, visit www.ihs.com/osint or contact us:

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