

# Exploration performance benchmarking for a major E&P company, focusing on corporate performance, strategy and portfolio robustness

## Situation



A European Major requested IHS Markit to assess the Exploration performance of eight peer group companies, focusing on the position and strategies of each of the peers in order to benchmark operational and financial performance looking back over the previous five years assessing the prospects going forward.

## Action



Upstream Oil & Gas Consultants:

- Provided a profile for each company and compared the peers using different quantitative and qualitative metrics such as :
  - Portfolio highlights (i.e. areas of focus, exploration focus areas, recent deals, major events / projects)
  - Reserve addition and replacement performance
  - Exploration efficiency (i.e. total and organic F&D and finding cost)
  - Upstream spending by region and by category of spend
  - M&A activities
  - Mid to long term expectations from exploration
- Compared the relative strengths and weaknesses and strategies of the peer companies and assessed the implications for the execution of the exploration strategy.
- Provided analysis on the role of deepwater in the peers' portfolios and the tactics used by Independents in exploration.
- Leveraged corporate reporting information and in-house reports, tools, new research and experts.

## Result



IHS Markit enabled the client to extract learnings from its peers and to identify focus areas for future initiatives, compare its relative performance in terms of spending, finding costs and reserves additions and to gain a deeper understanding of its peers' exploration strategies and value propositions.