International Energy Executive Forum 2018

12-13 December 2017 | Beijing, China
To help energy industry participants identify critical trends in global energy and to assess the impact that these trends may have on companies and governments, CNPC Economics & Technology Research Institute (ETRI) and IHS Markit are jointly hosting the International Energy Executive Forum in Beijing.

Now in its fifth year, this year’s Forum will be held on 12-13 December 2017, with the theme “Energy at Crossroads: Seeking New Balance”. In this year’s expanded focus from ‘Oil and Gas’ to ‘Energy’, we look to address the many fuels and technologies – both old and new – outside the oil and gas business that will likely become increasingly important for industry participants.

PARTICIPANTS
Over 300 delegates from across the globe, including senior corporate executives, government officials, as well as industry experts and thought leaders. Executive functions of participants include strategic planning, research & development, technologies, finance, operations sales & marketing, as well as business development.

SPEAKERS
Speakers include top Chinese energy officials, Chinese state company executives, international energy company executives, leaders from service providers such as oilfield services, equipment and engineering, legal and finance, and leading think tanks.
IEEF
FORUM SUMMARY

RECENT SPEAKERS:

Daniel Yergin, Vice Chairman, Board of Directors, IHS Markit

Ji Xiaonan, Chairman (former), Supervisory Board for Key Large State-Owned Enterprise, SASAC

Wang Yupu, Vice President (former), China Academy of Engineering (currently Chairman of Sinopec Corporation)

Wang Dongjin, President, PetroChina Ltd

Yu Baocai, Vice President, CNPC Group

Zhang Yuqing, Deputy Administrator (former), National Energy Administration of China

Li Ye, Chief Economist, National Energy Administration of China

Carlos Pascual, Senior Vice President, Global Energy, International Affairs, IHS Markit (formerly US Special Envoy on Energy, State Department)

Li Junfeng, Director, National Center for Climate Change Strategy & International Cooperation

Nobuo Tanaka, Global Associate, Institute of Energy Economics, Japan (IEEJ), formerly Executive Director, International Energy Agency

Yang Lei, Deputy Director-General – Oil & Gas, National Energy Administration

Qian Xingkun, Vice President, CNPC ETRI

Zhu Jianwen, General Manager – Trading, CNOOC Gas & Power

Dai Baohua, President, Economics & Development Research Institute, Sinopec

Li Feilong, Executive Vice President and CFO, COSL

Li Runsheng, Vice Chairman, China Petroleum and Chemical Industry Federation

Mark T. Wheeler, President, ConocoPhilips China

Laurent Chevalier, President, Total Gas & Power China

Samer AlAshgar, President, King Abdullah Petroleum Studies and Research Center

Bai Changbo, Vice President, BP China

Jefferson Edwards, General Manager - Global Gas & LNG Market Development, Royal Dutch Shell

David Sandalow, Inaugural Fellow, Center on Global Energy Policy, Columbia University (former Under Secretary, US Department of Energy)

Robert Ineson, Managing Director, North American Natural Gas

Xizhou Zhou, Senior Director, Asia Gas & Power, IHS Markit

Bob Fryklund, Global Upstream Strategist, IHS Markit

© 2017 IHS Markit
EVENT DETAILS

Now in its fifth year, the International Energy Executive Forum includes both public and private tracks.

Public track
The main public event is a full-day Forum held on 13 December 2017 and is open to all registered delegates. The Forum comprises of keynote addresses and discussion panels. A networking luncheon is also provided to all registered delegates.

Private track
Private track events are by-invitation only and exclusive to sponsors and the most senior delegates and speakers. Private track events include:

12 December 2017
Executive Leadership Summit and Dinner: Daniel Yergin will host a pre event leadership summit and dinner on the eve of the conference with a small group of partner executives and Chinese NOC executives as well as senior government, allowing partners to have private access to key stakeholders.

13 December 2017
VIP Partner Dinner: A special post-event dinner will be held for partners, high-level executives and officials as well as speakers to allow further in-depth conversations and engagement after the full-day public program has ended.

To facilitate smooth communications among speakers and delegates, English/Chinese simultaneous translation is provided.
PAST PARTICIPATING COMPANIES

AAG Energy
Air Products & Chemicals
AOT Energy
Baker Botts LLP
Baker Hughes
China Huadian Group
Beijing Gas Group
Blue Whale Energy
BP
Brightoil Petroleum
Caterpillar
CEFC Beijing International
Cheniere Energy
CHEVRON
China Development Bank
China Investment Corporation
China Merchants Capital Management
China New Energy Mining
China North Industries Corporation
China United Coalbed Methane Corporation
China ZhenHua Oil
Chinese Renewable Energy Industries Association (CREIA)
CIMC
CNIC
China National Petroleum Corporation (CNPC)
- BGP
- China National Oil and Gas Exploration and Development Corporation (CNOOC)
- China Petroleum Engineering & Construction Corporation (CPECC)
- China Petroleum Planning and Engineering Institute (CPPEI)
- Economics & Technology Research Institute (ETRI)
- PetroChina
- Research Institute of Petroleum Exploration and Development (RIPED)
China National Offshore Oil Corporation (CNOOC)
- CNOOC Ltd
- CNOOC Gas and Power Group
- China Oilfield Services (COSL)
- CNOOC Research Institute
ConocoPhillips
China Resources Gas
DOE China office, U.S. Department of Energy, U.S. Embassy
ENGIE
ENN Group
ExxonMobil
FOSUN
GE
Geo-Jade Petroleum

© 2017 IHS Markit
PAST PARTICIPATING COMPANIES

Guangdong Dapeng LNG
Guanghui Energy
Honeywell
Hong Kong Sino-Science International Oil & Gas Investment Group
Husky Energy
ICBC Leasing
KazMunayGas
KazTransGas JSC
Kerogen Capital (Asia)
Kyrgyzjer Neftegaz
MIE Holdings
Ministry of Land and Resources
Morgan Stanley
National Center for Climate Change Strategy and International Cooperation (NCSC)
National Energy Administration
Peabody Energy
China Petroleum & Chemical Corporation (Sinopec)
  – Research Institute of Petroleum Engineering
  – Shengli Oilfield
Petrobras
Petronas
RBC Capital Market
Shanghai RIC TECH Engineering
Rosneft
Royal Dutch Shell
SABIC
Schlumberger
Shenhua Overseas Development
Sidley Austin
Silk Road Fund
Sino Gas & Energy
Sinochem
Statoil
Sumitomo Mitsui Banking Corporation
Temasek
Total S.A.
Woodside Energy
Xcoal Energy & Resources
Yanchang Petroleum
ZhaoTai Petroleum Energy Investment
NUMBER OF COMPANIES IN CATEGORY

- National oil company: 41.30%
- Independent Energy company: 12.60%
- Financial: 11%
- Service company: 9.84%
- Independent oil company: 7.87%
- Government/Regulatory Body: 6.69%
- Research Center: 5.91%
- Others: 3.54%
- Association: 0.79%
- Chemicals: 0.39%
Executive Leadership Summit and Dinner:
Daniel Yergin will host a pre-event leadership summit and dinner on the eve of the conference with a small group of partner executives and Chinese NOC executives as well as senior government officials, allowing partners to have private access to key stakeholders.

VIP Partner Dinner: a special post-event dinner will be held for partners, high-level executives and officials as well as speakers to allow for further in-depth conversations and engagement after the full-day public program has ended.
### IEEF 2018 PARTNERSHIP PROGRAM BENEFITS

#### BENEFITS

<table>
<thead>
<tr>
<th>Benefits</th>
<th>Strategic Partner</th>
<th>Industry Partner</th>
<th>Conference Partner</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conference Pass</td>
<td>10</td>
<td>4</td>
<td>2</td>
</tr>
<tr>
<td>Additional Delegate Discount Rate</td>
<td>30%</td>
<td>20%</td>
<td>10%</td>
</tr>
<tr>
<td>Pre-Event Leadership Summit &amp; Dinner (Hosted by Daniel Yergin)</td>
<td>2</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>Post Event Partner Dinner</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>Luncheon VIP Table Seat</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>Company profile in Conference Program Booklet</td>
<td>260 words</td>
<td>260 words</td>
<td>0</td>
</tr>
<tr>
<td>Acknowledgement on Conference Program Booklet</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td><em>International Petroleum Economics (IPE) Journal Ad</em></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><em>International Petroleum Economics (IPE - Chinese 《国际石油经济》) is an official journal of the China Petroleum Society, with a focus on energy economics.</em></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Company logo and hyperlink featured on sponsors page of event website</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Company logo on Conference Stage Backdrop</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
</tr>
<tr>
<td>Delegate Bag Insert (Company brochure)</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
</tr>
<tr>
<td>Company logo in Post Event 'Thank You' Email to Attendees</td>
<td>✓</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Luncheon Welcome Address</td>
<td>✓</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Company Video Presentation during coffee break</td>
<td>✓</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

International Petroleum Economics (IPE) Monthly is co-sponsored by CNPC Economics & Technology Research Institute, The Petroleum Economics Commission of the Chinese Petroleum Society, and PetroChina Planning & Engineering Institute. It focuses on prospects in the oil and gas market at home and abroad; energy policies and investment opportunities; creative views and concepts of international companies concerning business operation and management; trends of oil and gas industry.
For further information about partnership opportunities, please contact:

**Xinlei Zhu:** xinlei.zhu@ihsmarkit.com

**Henry Liu:** henry.liu@ihsmarkit.com

**Wang He:** wanghehe@cnpc.com.cn

**For more information, please visit event website:** [www.ihs.com/ieef2018](http://www.ihs.com/ieef2018)