

About IHS Markit

IHS Markit (NASDAQ: INFO) is the automotive industry's leading source for market-wide insight, expertise, and advanced planning solutions. With a reputation of enabling better decisions and better results for nearly a century, the world's leading OEMs, suppliers, and their transportation partners rely on IHS Markit to power growth, improve efficiency, and drive a sustainable competitive advantage.

Our automotive offerings and expertise span every major market and the entire automotive value chain—from product planning to marketing, sales, and the aftermarket. Headquartered in London, our automotive team is part of IHS Markit's information and analytics powerhouse that includes more than 12,000 colleagues in 150 countries, covering energy, chemical, aerospace and defense, maritime, financial, technology, and media and telecommunications.



Medium and Heavy Commercial Vehicle Forecasts

Strengthen your product planning and strategy with insight into future truck sales and production

Learn more

[IHS.com/automotive](https://www.ihsmarkit.com/automotive)
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A blue semi-truck is shown from a low angle, driving on a paved road that stretches into the distance. The road has a white dashed line in the center. In the background, there are rolling green hills under a sky with soft, colorful clouds from a sunset or sunrise. The truck is moving towards the right side of the frame.

Get insight from
the industry leader in
commercial vehicle forecasts

The Medium and Heavy
Commercial Vehicle (MHCV)
Forecasts are indispensable
tools for OEMs, suppliers, and
other industry stakeholders

OEMs

- Assess market share
- Understand production value and position in the truck cycle
- Identify new market opportunities
- Identify and analyze market, segment, and demographic trends
- Conduct competitive product analysis
- Conduct product planning in light of competitor production plans
- Evaluate competitors' production capacity footprint and utilization
- Assess and compare other OEMs' competitive future product plans and launch timings

Suppliers

- Assess global OEM production
- Target and prioritize future OEM and supplier sales opportunities
- Minimize production and business risk using third-party forecasts for comparison with OEMs' stated production plans
- Develop capacity plans to better meet OEM demand
- Assess OEM market growth trends globally
- Conduct future product/production planning

Financial institutions

- Evaluate OEMs' future financial performance
- Assess OEM market share
- Leverage market and OEM insights to make investment decisions
- Analyze OEM brand strength



Sales and production insights by region, country, manufacturer, segment, model, and plant

95% Unmatched global coverage



MHCV Industry Forecast

Provides forecasts of production and new truck sales at a brand level in more than 70 countries.

- Brand level
- By weight segment
- For rigid and articulated trucks greater than 6 tons
- 12-year forecast
- 75+ countries
- Updated quarterly



MHCV Model Family Sales Forecast

Provides model-level demand forecasts for key commercial vehicle markets around the world.

- Model Family Level
- Includes predicted future truck launches
- Usable for custom-segment forecasts
- 7-year forecast, 1 year of historical data
- Incl. North America, Western Europe, China, and India
- For vehicles greater than 6 tons
- Data available in monthly buckets for current year plus two, quarterly thereafter
- Updated quarterly



MHCV Model Production Forecast

Developed in partnership with Power Systems Research, this forecast provides model- and platform-level production forecasts.

- Model level
- 7-year forecast, 10 years of historical data
- 40+ countries
- Assembly plant
- For vehicles greater than 6 tons
- Updated quarterly



MHCV Engine Production Forecast

Developed in partnership with Power Systems Research, the forecast provides the most comprehensive technical and geographic coverage of medium/heavy engines.

- Engine production by platform, model, and plant and engine installation
- 20+ technical attributes
- 7-year forecast, 10 years of historical data
- 40+ countries
- For vehicles greater than 6 tons
- Updated quarterly



MHCV North American Weight Segment Forecast

Provides retail sales and production forecasts by individual gross vehicle weight class and manufacturer.

- By manufacturer group and brand
- 7-year forecast
- Gross vehicle weight classes 4–8
- Includes some light truck data
- 3 countries
- Data available in quarterly buckets for current year plus one, calendar year thereafter
- Updated monthly

Complementary solutions

Aftermarket parts information

Access vehicles-in-operation (VIO) and VIO forecast data for more than 95% of the global vehicle population. Fully integrate with ACES and TecDoc parts catalogs.

Get a forecast of North America replacement parts' demand.

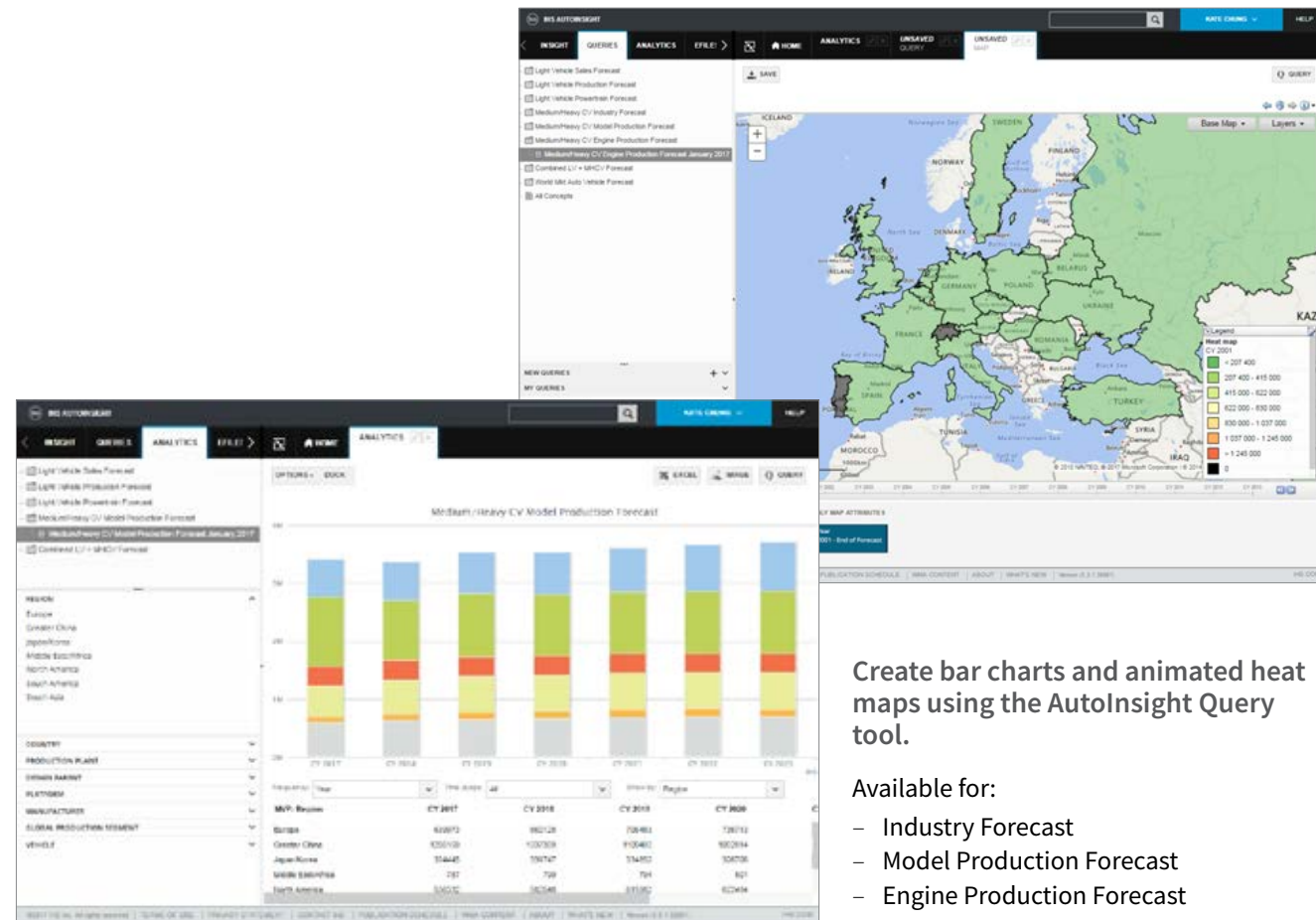
Registration and VIO data and forecasts

Access essential vehicle registration and vehicle population information around the world, including:

- 97% of new registrations
- 90% of VIO
- Used vehicle registrations
- Subnational registrations

Inform your complex product planning decisions with deep coverage, unmatched insights, and advanced analytical tools

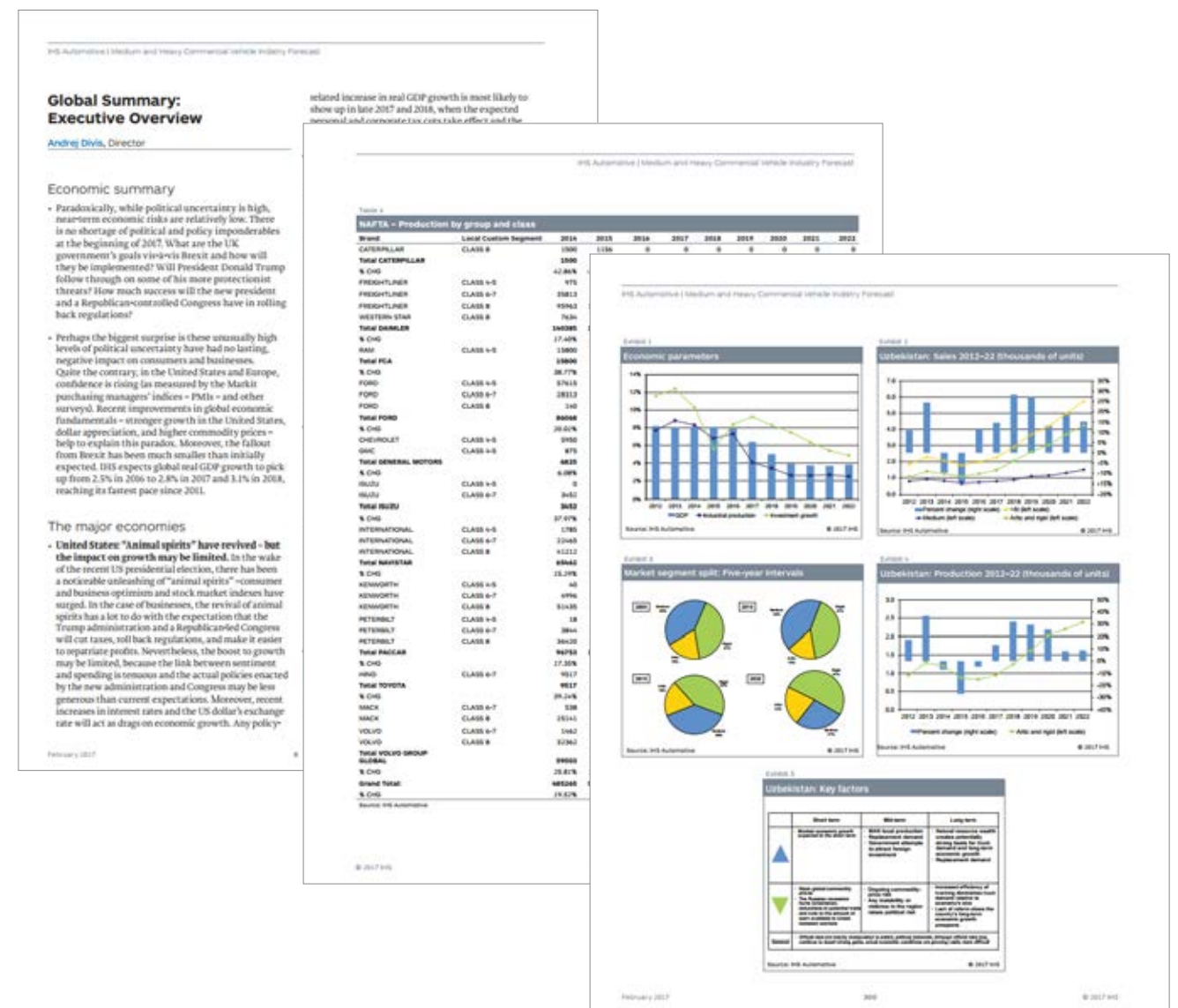
The forecasts are available via AutoInsight, our proprietary web application that allows you to read insights, save and share queries, assess trends, and access Efiles—all in one place.



Create bar charts and animated heat maps using the AutoInsight Query tool.

Available for:

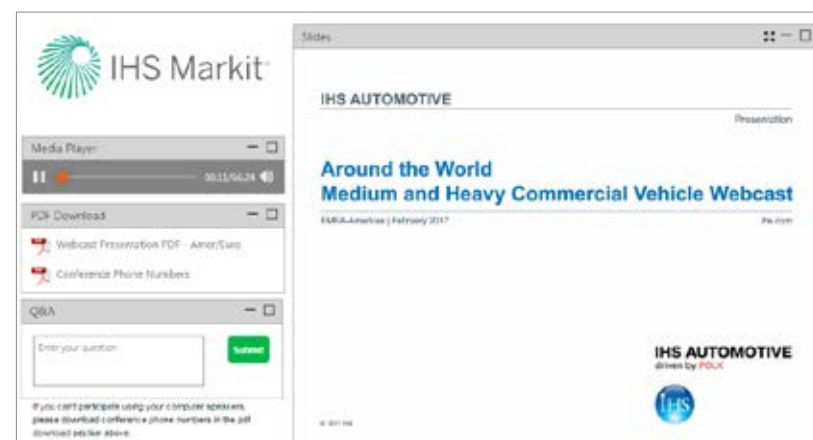
- Industry Forecast
- Model Production Forecast
- Engine Production Forecast



Access written commentary and data spreadsheets via AutoInsight's Efile tab.

Available for:

- Industry Forecast
- Model Family Sales Forecast
- Model Production Forecast
- Engine Production Forecast
- North American Weight Segment Forecast



Attend our complimentary quarterly webinars, where our experts will provide our most recent outlook and answer questions from the audience.

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