

# **Key Research Questions**

- Are market conditions conducive to future investments or acquisition of processing capacities?
- How does product trade evolve with excess capacities and competitive crude markets?
- What issues might affect my profitability over the next 20 years? Are there opportunities to take advantage of over this time period?
- Is my business well positioned for the projected gas processing margins?
- What new capital investment is projected for downstream processing to meet the future product demand requirements?
- What value can I expect from the NGLs I produce and sell?

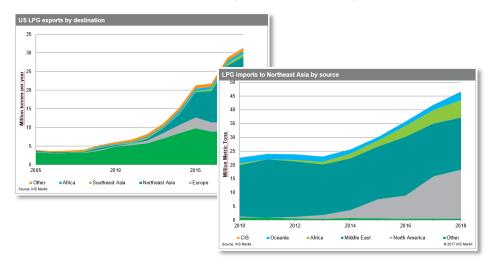
# Natural Gas Liquids (NGL) Markets

Understand NGL supply, demand, pricing & trade at the global, regional and country level

Natural Gas Liquids Markets provides supply, demand, trade and price forecasts with in-depth insight on each purity product NGL including ethane, propane, normal butane, isobutane, and natural gasoline at global, regional and country levels.

The service includes both long-term annual and short-term monthly forecasts and market outlooks updated regularly along with access to our NGL Markets experts. Insights and Market Alerts are provided continuously to address changes between planned data and information releases.

Clients make confident decisions based on actionable insight from IHS Markit's indepth knowledge of market forces and political developments for key countries and regions across the entire NGL value chain. Our deep quantitative detail and extensive industry experience drive decision making for our clients' strategic investments.



# How do our clients use the Natural Gas Liquids Markets service?

# Strategic & Business Planning

- Understand the short & long-term outlooks for NGL markets
- Make long-term investment decisions in capacity & infrastructure
- Assess market factors such as supply sources, end uses & waterborne freight

### **Financial Analysis**

- Evaluate NGL supply sources, trading & prices for investment planning
- Incorporate detailed NGL forecasts into wider energy market models

## Feedstock Procurement

- Negotiate contracts based on analysis & data on supply, demand, trade and price forecasts
- Optimize feedstock selections and market exposures to realize the highest possible returns & minimize inherent risks

# **Enabling Customers to Make Informed Decisions with:**

#### **Regular data updates**

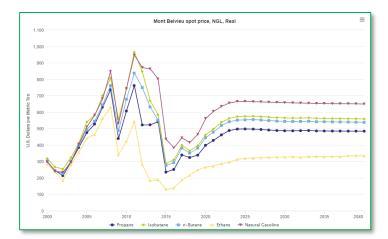
NGL/LPG supply/demand/trade/pricing/freight.

#### **Insights and Market Alerts**

Insight on key business trends & critical issues, focusing on long-term implications, includes presentations from various IHS Markit meetings, conferences & webinars.

#### Access to Analysts

- Access to our global and country level NGL market experts, researchers and consultants, directly by e-mail or phone
- Interactive webinars, on-demand webinars and member events held throughout the year, around the world where IHS Markit's NGL experts present findings, lead discussions, and respond to questions



#### Modular Framework

Build on the NGL Markets Fundamentals base module to match your business needs with additional geographic and country level coverage:

- Fundamentals module
- North America
- Latin America
- Europe/CIS/Africa
- Asia/Middle
  East/Pacific



#### Extensive Geographical Coverage

<b>Regions</b>	Long-term Countries	Short-term Countries
North America	2	2
Latin America	41	27
Asia	43	9
Europe	34	17
Africa	20	6
Middle East	14	3
CIS Total	15	4
Total	169	68

#### **IHS Markit Connect**

Access your IHS Markit Natural Gas Liquids Markets research & analysis anytime - in the office or on the go - and connect with relevant experts. As our innovative business and market intelligence platform, IHS Markit Connect empowers you to search IHS Markit insight tapping into our analysis on energy, chemical, and economics, as well as customize your experience to address you business needs. It uses advanced navigation, sophisticated content tagging and notifications, and interactive data visualization to optimize the ways you can access, query, visualize, and analyze research and data from energy and related industry sectors.

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