

## PENNVEST Nutrient Credit Trading: Spot Auction Participation Phase

IHS Markit / New York / October 2018



#### Company Overview – IHS Markit

#### **IHS Markit's Role in Nutrient Credit Trading:**

- Offer Enrollment & Eligibility services through our Markit Counterparty Manager (MCM) system
- Provide auction services, including training on Submitting Bids and Offers using the Markit Environmental Registry



#### Company Overview - PENNVEST

#### **PENNVEST's Role in Nutrient Credit Trading:**

- Provide public operated treatment works and regulated point sources with a costeffective alternative to meeting their nutrient discharge permit requirements
- Reduce risk perceived by credit sellers and buyers that may inhibit growth of the nutrient credit market





#### **Presentation Outline**

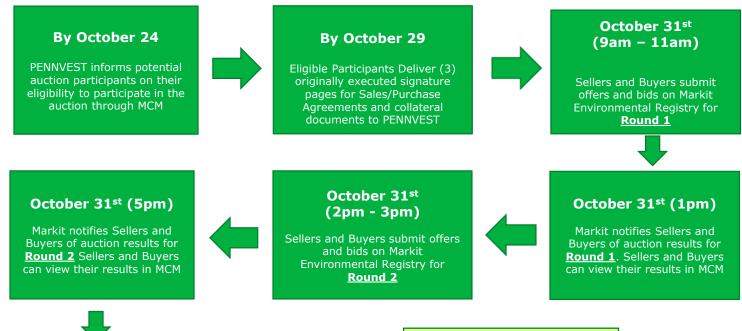
- 1. Markit Environmental Spot Auction Participation Process Overview
- 2. 2-Round Auction Guidelines
- 3. Logging into Markit Environmental Registry
- 4. Sellers
- Accept certified credit transfers into their Registry accounts
- Submit single-year offers on Markit Environmental Registry
- Update offers on Markit Environmental Registry
- 5. Buyers
- Submit single-year bids on Markit Environmental Registry
- Update bids on Markit Environmental Registry
- **6.** Participants view auction results
- 7. Settlement Cycle



## PENNVEST Spot Auction Participation Process Overview



#### PENNVEST Spot Auction Participation Process Overview



#### Post - October 31<sup>st</sup> Auction

Markit transfers MATCHED certified credits into PENNVEST Settlement Account on Markit Environmental Registry

#### According to each Seller's delivery schedule:

Certified credits become verified.

PENNVEST will provide registration numbers from DEP.

Delivery of the credits will occur in accordance with the Sales/Purchase agreements



#### PENNVEST Spot Auction Participation Process Overview

- On or before October 29 Deadline to deliver (3) originally executed signature pages for Sales/Purchase Agreements and Collateral documents (if applicable) to PENNVEST (Forum Building Room 434, 607 South Drive, Harrisburg, PA 17120, Attn: Heather Myers). Note: You cannot submit bids/offers until executed signature pages are received.
- 2. Once Agreements and Collateral documents are signed by PENNVEST, a PDF version will be uploaded into MCM and accessible for printing.
- 3. Once credits become verified and registered, PENNVEST will provide registration numbers for payments made on the delivery dates set forth in the agreement.
- 4. For questions regarding this process, contact Robert Boos @ 717-783-4493 or <a href="mailto:rboos@pa.gov">rboos@pa.gov</a>



## 2-Round Auction Guidelines



#### 2-Round Auction Guidelines

#### **Auction Style**

- Auction will consist of two sealed bid and offer auction rounds
- Both Round 1 and Round 2 will result in settlement prices and transaction of credits
- In Auction Round 2, Buyers and Sellers can only bid or offer for the same combination of compliance year/watershed and nutrient type as Round 1



#### 2-Round Auction Guidelines – Auction Participation Examples

#### **Example 1:**

- Buyer or Seller participated in Spot Auction Round 1
- Buyer or Seller submitted a 2018 PARTIAL Potomac Phosphorus bid or offer
- This participant can submit any combination of the following products in Spot Auction Round 2:
  - 2018 PARTIAL Potomac Phosphorus
  - 2018 All/NONE Potomac Phosphorus
- This participant will be allowed to change the quantity and price for their bid or offer

#### **Example 2:**

- Buyer or Seller participated in Spot Auction Round 1
- Buyer or Seller submitted a 2018 ALL/NONE Potomac Phosphorus bid or offer
- This participant can submit any combination of the following products in Spot Auction Round 2:
  - 2018 PARTIAL Potomac Phosphorus
  - 2018 All/NONE Potomac Phosphorus
- This participant will be allowed to change the quantity and price for their bid or offer



### 2-round Auction Guidelines – Auction Participation Examples

#### **Example 3:**

- Buyer or Seller didn't participate in Spot Auction Round 1
- This buyer or seller cannot participate in Spot Auction Round 2

#### **Example 4:**

- Buyer or Seller participated in Spot Auction Round 1
- This buyer or seller can choose to participate or not in Spot Auction Round 2



#### 2-Round Auction Guidelines

#### **Basic Auction Guidelines:**

- The goal of the auction is to maximize fills.
- Suggestion to participants: Partial bids and offers will increase the likelihood of your auction success.
- If an individual is participating in the auction as both a buyer and a seller, he/she cannot submit bids and offers for the same product type/water year (watershed/nutrient type/water year). E.g. if a participant submits a bid and offer from his/her account for Susquehanna Nitrogen credits for water year 2018, both the bid and the offer will be discarded.
- Buyers can only bid up to the dollar amount limit established in their eligibility letter.
- Sellers can only offer credits up to the credit limit established in their eligibility letter.
- For further details on auction rules, please consult the PENNVEST Nutrient Credit Clearinghouse Rulebook which can be found at:

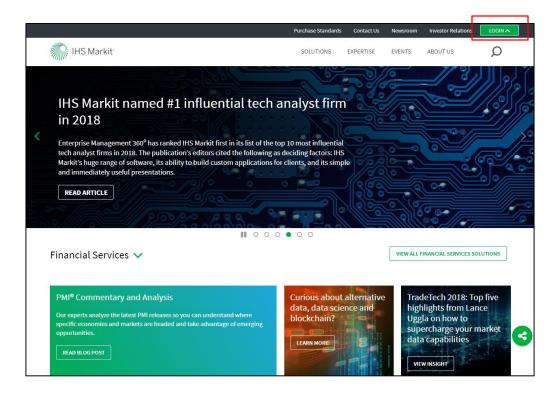
http://www.pennvest.pa.gov/SiteCollectionDocuments/NCT Documents/PENNVEST Nutrient Credit Clearinghouse Rulebook Version 8 Clean.pdf



## Logging into the Markit Environmental Registry

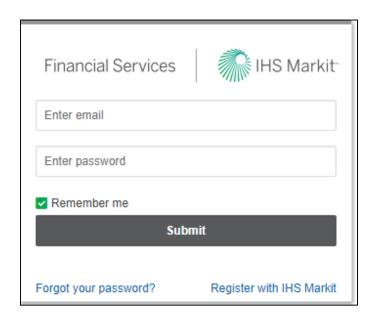


- Navigate to <a href="https://ihsmarkit.com/index.html">https://ihsmarkit.com/index.html</a>
- 2. Click on the green box labeled: "LOG IN".



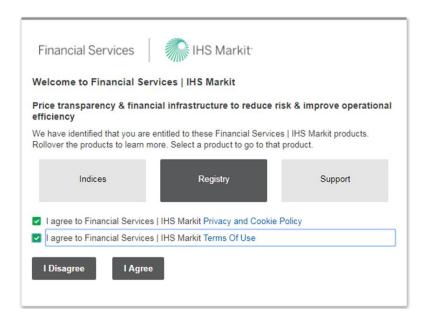


3. This will call up a Login screen. Insert your email address and password and press the "Login" box.





4. After logging in, you will be prompted to select your Markit Product. Select "Registry" and then "Click.





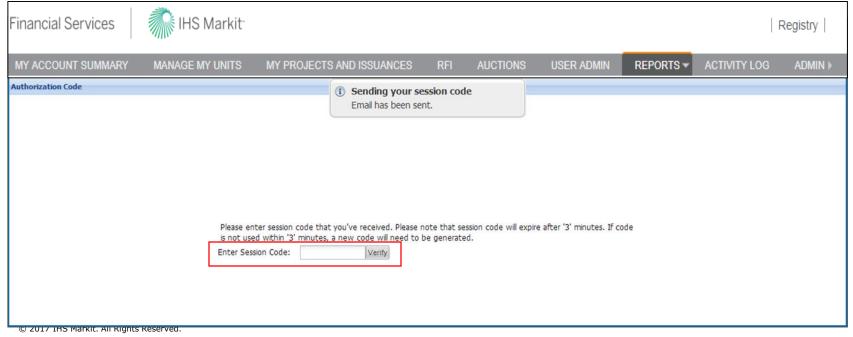
5. For security purposes, you will be prompted to enter a unique session code by clicking 'Generate Session Code'





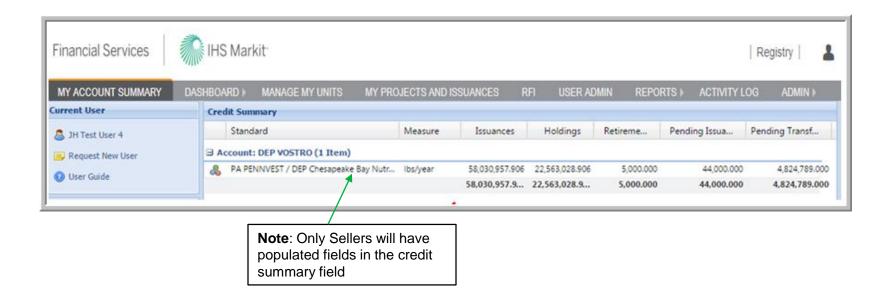
6. You will be emailed a session code that you will then enter in the "Enter Session Code" field on the landing page; then click the "Verify" button







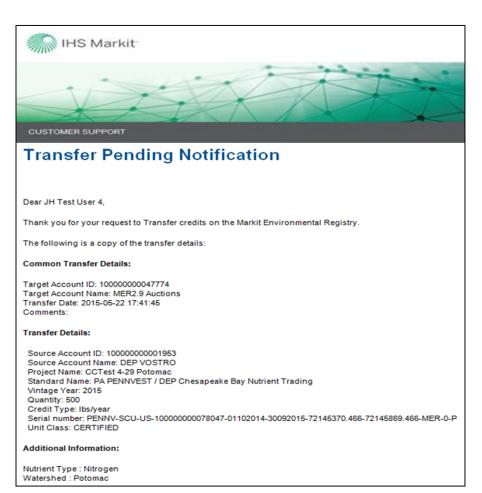
7. Once you are successfully logged into IHS Markit, you will be presented with the Registry landing screen.





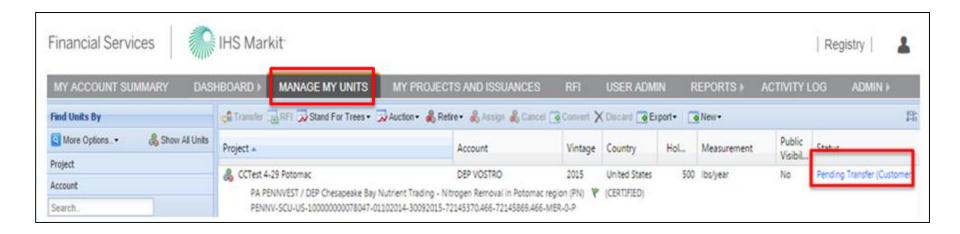


- 1. Sellers' credits will be staged in Markit Registry approx. 2 to 3 days prior to the auction
- 2. Amount of credits that will be posted into seller's registry account will equal the amount that was confirmed by DEP and approved by PENNVEST in accordance with the enrollment eligibility letter
- 3. Once credits are posted, they will be transferred into Seller's registry account
- 4. Seller will receive an email notification of the incoming transfer. See sample email



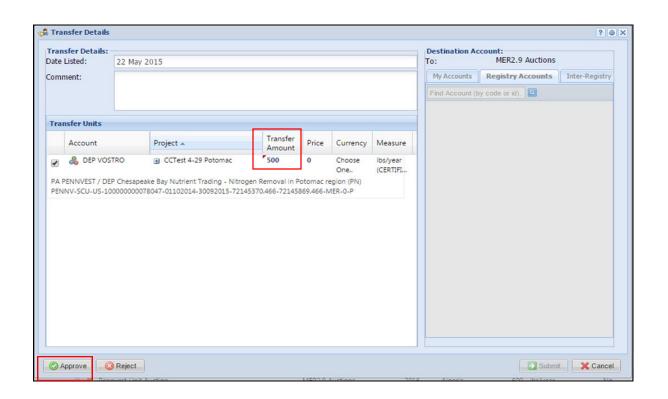


- 5. To accept transfer, log into Markit Registry
- 6. Navigate to 'Manage My Units' Page
- 7. Click on 'Pending Transfer (Customer)' button



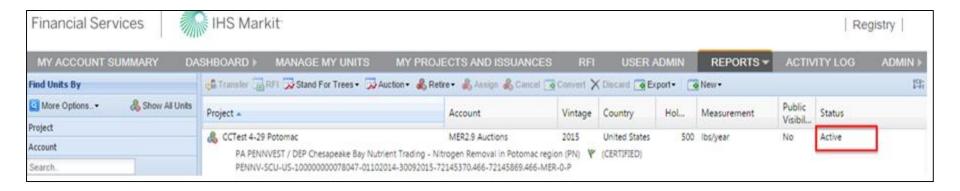


- 8. The following form will display
- 9. Confirm Transfer amount and click on the 'Approve' button





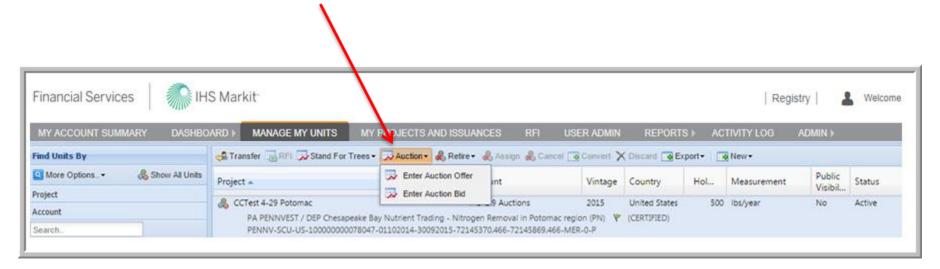
- 10. Credits will become active in your account
- 11. Please note that you will have separate credit blocks for different combinations of Watershed/Nutrient Type that were verified by DEP.







- Log into Markit Registry
- 2. Click on 'Manage My Units' Page
- 3. Select block of credits that you want to offer on the auction by highlighting the row
- 4. Select 'Auction" icon from the sub-menu bar
- 5. Select 'Enter Auction Offer"



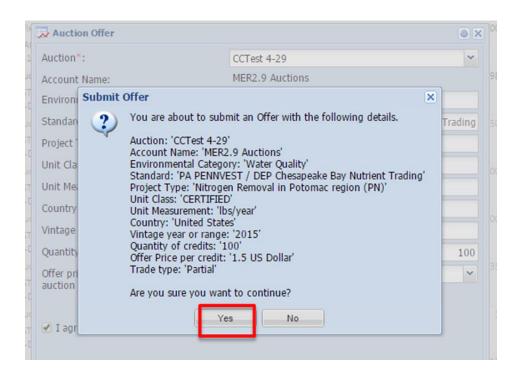


- The following form will display
- 7. Populate all fields marked with an asterisk
- 8. Enter Auction name from the drop-down list
- 9. Enter quantity of credits and offer price (Note: You do not have to offer all of available credits)
- 10. Select "Partial" or 'All or None'.
- 11. Agree to the "Auctions Terms of Use"; click on 'OK' button





12. A confirmation offer form will display. Review and confirm details; then click "Yes" button – the offer is now submitted.





- 13. Navigate to the "Auctions" menu to view your submitted offer
- 14. Click on "Choose Auction" drop-down to select the auction name
- 15. 'Delta' column will indicate how much of the pre-qualified quantity amount remains, based on the submitted offer amounts

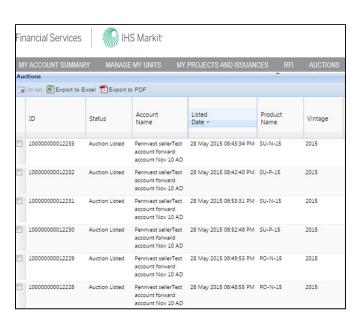


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# Sellers submit offers on Markit Registry – What is the Product Name?

• The Product Name provides information about the credit that is being offered at the auction. Product Name captures the watershed, nutrient type and vintage year. See matrix below of abbreviations.



Product Name	Description
SU-N-18	Susquehanna Nitrogen 2018
SU-P-18	Susquehanna Phosphorus 2018
PO-N-18	Potomac Nitrogen 2018
PO-P-18	Potomac Phosphorus 2018

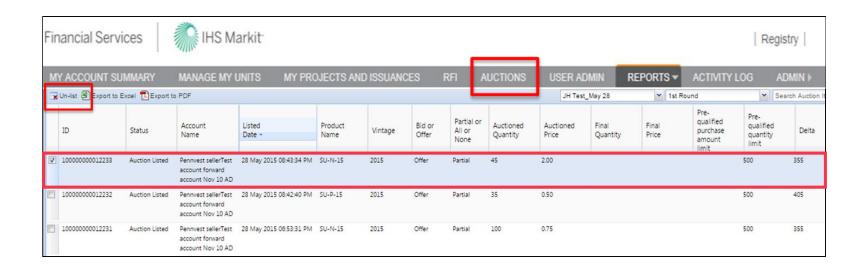


Sellers update offers on Markit Registry



#### Sellers update offers on Markit Registry

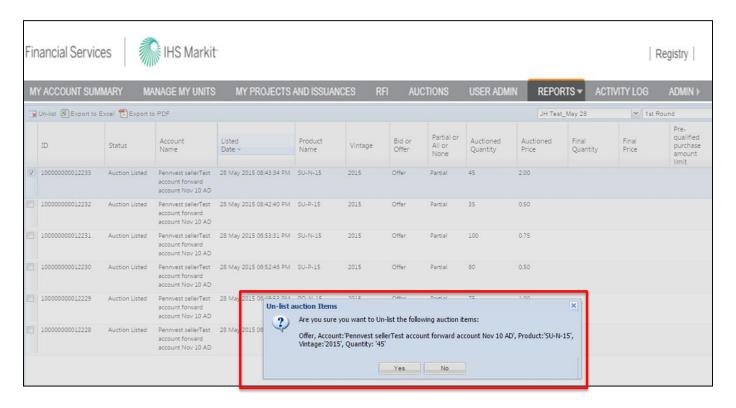
- Please note that Sellers are able to change their offers, while auction window is open (October 31<sup>st</sup>: Round 1 from 9am - 11am; Round 2 from 2pm - 3pm)
- 2. In order to change your offer, you must first "un-list" it from the auction and then create a new one
- To un-list an offer, navigate to 'Auctions" menu
- 4. Identify the offer that you wish to un-list and check the box. Click on the "Un-list" button





#### Sellers update offers on Markit Registry

- 5. The following form will display; click on the "Yes" button once you have confirmed
- 6. Navigate back to 'Manage My Units' Page to list a different offer (if applicable)



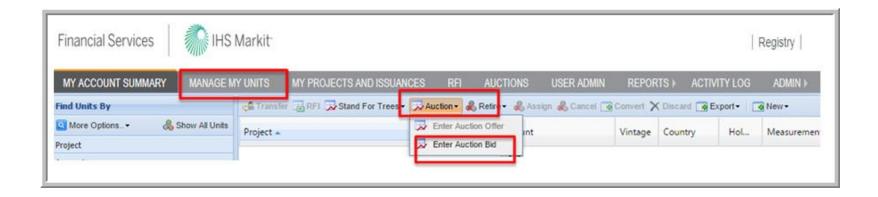


## Buyers submit bids on Markit Registry



### Buyers submit bids on Markit Registry

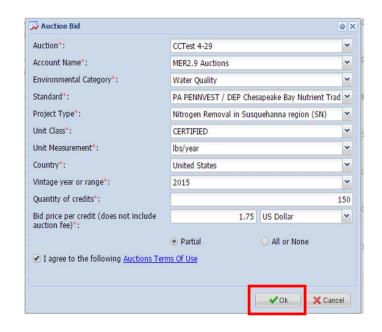
- 1. Log into the Markit Registry
- 2. Click on 'Manage My Units' Page
- 3. Hover over 'Auction' on the sub-menu bar
- Click on 'Enter Auction Bid' menu item





## Buyers submit bids on Markit Registry

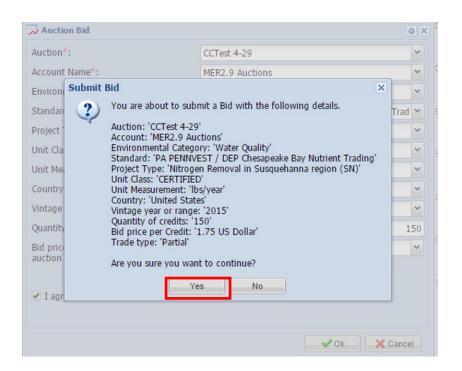
- 5. The following form will display.
- 6. All fields marked with an asterisk must be populated.
- Indicate whether the bid is 'Partial' or 'All or None'
- 8. Agree to the "Auctions Terms of Use"
- 9. Click on the 'OK' button





### Buyers submit bids on Markit Registry

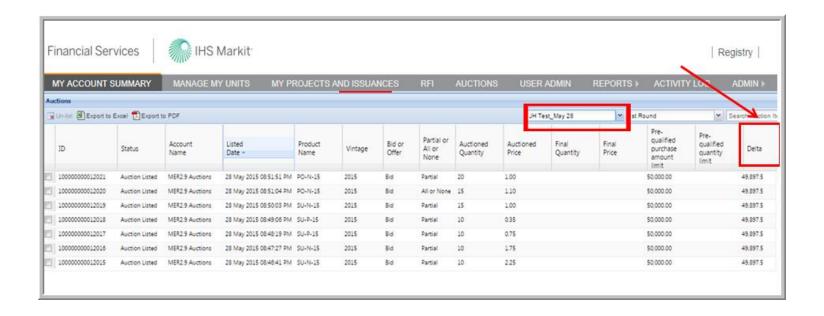
- 10. A confirmation submit bid form will display
- 11. Confirm details and click "Yes" button. The bid is now submitted





## Buyers submit bids on Markit Registry

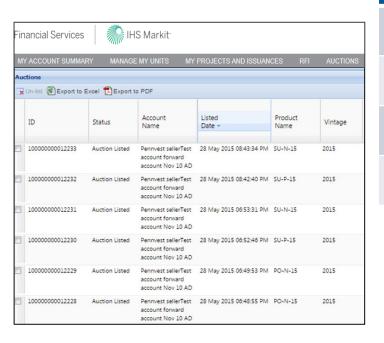
- 12. Bid will be visible on Auctions page
- 13. Select the auction from the 'Choose Auction" drop-down
- 14. 'Delta' column will indicate how much of the pre-qualified dollar amount remains, based on the submitted bid amounts and bid prices



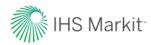


# Buyers submit offers on Markit Registry – What is the Product Name?

The Product Name provides information about the credit that is being offered at the auction. Product Name captures the watershed, nutrient type and vintage year. See matrix below of abbreviations.



Product Name	Description
SU-N-18	Susquehanna Nitrogen 2018
SU-P-18	Susquehanna Phosphorus 2018
PO-N-18	Potomac Nitrogen 2018
PO-P-18	Potomac Phosphorus 2018



Buyers update bids on Markit Registry



## Buyers update bids on Markit Registry

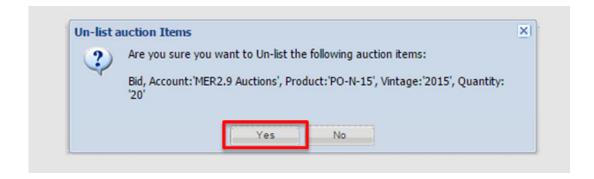
- Please note that Buyers are able to change their bids, while auction window is open (October 31<sup>st</sup>: Round 1 from 9am - 11am; Round 2 from 2pm - 3pm)
- 2. In order to change your bid, you must first "un-list" it from the auction and then create a new one
- 3. To un-list a bid, navigate to the "Auctions' menu
- 4. Identify the bid that you wish to un-list and click on the "Un-list" box on the sub-menu bar

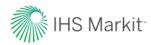




### Buyers update bids on Markit Registry

- 5. The following form will display
- 6. Click on 'Yes' button to un-list your bid.
- 7. Navigate back to 'Manage My Units' Page to list a different bid (if applicable)



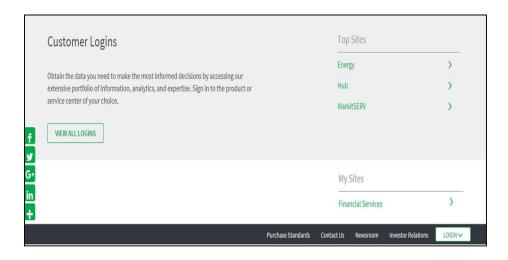


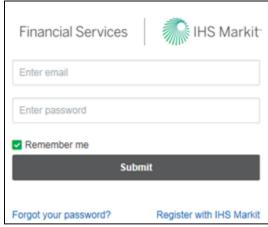


- 1. After each auction round is completed, Markit will notify all auction participants via email that their results are available in their 'My Counterparty Documents' folder on Markit Counterparty Manager (MCM)
- 2. Round 1: Expect to receive notification on October 31st at approx. 1:00pm
- 3. Round 2: Expect to receive notification on October 31st at approx. 5:00pm



- 4. To view your auction results, navigate to Registry website
- 5. Insert your email address and password.
- 6. Click on the green "LOG IN" box



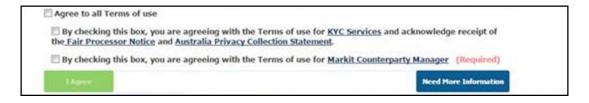




7. After logging in, you will be prompted to select your Markit Product. Select on "Counterparty Manager" and "Click"



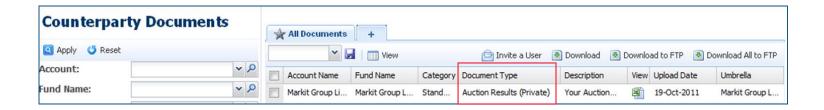
Note for first time users, you will be prompted to agree to the MCM Terms of use ONLY. There's no need to check the Terms of Use for KYC Services





- 8. Hover over 'View'
- 9. Navigate to 'Counterparty Documents' page
- 10. Click on 'all document(s)' hyperlink
- 11. Look for the document type: "Auction Results (Private)"
- 12. Click on the document's icon







13. If successful, Seller's Auction results document will look like this:

Winning	Winning offers									
Credit: SU	-N-17	Offer Price (\$)	Offer Quantity	Offer Type	Final Price (\$)	<b>Quantity Sold</b>	Amount	Fee Per credit	Total Fee	Total Amount Owed from Pennvest (\$)
		2.49	5,000	PARTIAL	5.00	5,000	25,000.00	0.025	125.00	24,875.00
										Amount=Quantity Won*Final Price
										Total Fee= Quantity Won*Fee per credit
										Amount Owed By Pennvest= Amount - Total Fee

14. If successful, Buyer's Auction results document will look like this:

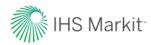
Winning bids									
Credit: SU-N-17	Bid Price (\$)	Bid Quantity	Bid Type	Final Price (\$)	Quantity Won	Amount	Fee Per credit	Total Fee	Total Amount Owed to Pennvest (\$)
	4.00	10,000	PARTIAL	2.50	10,000	25,000.00	0.025	250.00	25,250.00
									Amount=Quantity Won*Final Price
									Total Fee= Quantity Won*Fee per credit
									Amount Owed To Pennvest= Amount + Total Fee



15. Please note that results will show "0" in the fields highlighted below for sellers and buyers who did not win any offers or bids:

Winnin	Winning offers									
Credit: S	U-N-17	Offer Price (\$)	Offer Quantity	Offer Type	Final Price (\$)	<b>Quantity Sold</b>	Amount	Fee Per credit	Total Fee	Total Amount Owed from Pennvest (\$)
		2.49	5,000	PARTIAL	0.00	0	0.00	0.025	0.00	0.00
										Amount=Quantity Won*Final Price
										Total Fee= Quantity Won*Fee per credit
										Amount Owed By Pennvest= Amount - Total Fee

Winning bids									
Credit: SU-N-17	Bid Price (\$)	Bid Quantity	Bid Type	Final Price (\$)	Quantity Won	Amount	Fee Per credit	Total Fee	Total Amount Owed to Pennvest (\$)
	4.00	5,365	PARTIAL	0.00	0	0.00	0.025	0.00	0.00
									Amount=Quantity Won*Final Price
									Total Fee= Quantity Won*Fee per credit
									Amount Owed By Pennvest= Amount + Total Fee





#### **Definition: Auction Settlement Price**

The PENNVEST Nutrient Credit Clearinghouse Rulebook (Version 8, p.43) defines the settlement price to be:

- The weighted average, rounded to the nearest whole cent, between the lowest bid and highest offer prices that either cross or touch in the auction that are successful, with weights of these two last match prices equal to the corresponding bid and offer quantities of the last successful bids and offers.
- When the dollar limit for a bidder or offeror is exceeded, the number of credits
  won for that particular buyer or seller will be reduced and the auction
  methodology will be re-run taking into account the new set of credits won to
  calculate the new final price.
- The auction methodology will not be re-run unless the new auction settlement price causes another account to exceed its respective dollar limit.



### Determining winners and tie-breaking

- 1. The auction platform will determine the maximum possible cumulative traded quantity for the submitted bids and offers. This is done to ensure that the final auction fill is maximized. The following underlying restriction applies:
  - > The bids and offers picked should either cross or touch (which means that bid is more than or equal to the offer).



### Determining winners and tie-breaking

- 2. Once the maximum possible traded quantity has been determined (using the largest matching sets of bids and offers and the crossed market logic), it is required to determine the fills of the actual bids and offers.
- ➤ In case where there are multiple combinations of bids (or offers) possible that will result in a maximum fill in the auction and not all of them can be used to match the corresponding offers (or bids), priorities are assigned to break ties using the following criteria:
- Price (higher priced bid or lower priced offer gets higher priority),
- Size (Higher quantity gets higher priority)
- Type (all-or-none receives higher priority than partial bids/offers),
- Time of submission (earlier submissions get higher priority).
- ➤ These bids and offers will then be matched starting with the higher priority submissions to determine fills.





#### Auctions settlement price examples

#### **Example 1:**

Buyers	Bid Type	Bid price	Credit Quantity Sought	Quantity Purchased
Bid 1	Partial	\$4.00	3000	3,000
Bid 2	<del>Partial</del>	<del>\$2.00</del>	<del>4,000</del>	0
Bid 3	Partial	\$3.75	2,500	1,000
Bid 4	<del>Partial</del>	<del>\$1.00</del>	<del>1,500</del>	0

Sellers	Offer Type	Offer Price	Credit Quantity Offered	Quantity Sold
Offer 1	Partial	\$2.75	4,000	3,000
Offer 2	<del>Partial</del>	<del>\$4.25</del>	<del>2,000</del>	0
Offer 3	Partial	\$2.50	1,000	1,000

<u>Step#1</u>: Determine the maximum quantities that cross or touch (which means that a Bid is more than or equal to the Offer). The Bids/Offers that cross or touch are highlighted in green.



#### Auctions settlement price examples

- <u>Step#2</u>: Using the Bids/Offers that cross or touch, determine the actual fill of the Bids and Offers using the priority criteria established in the rulebook for multiple combinations of Bids (or Offers).
- Price (higher priced bid or lower priced offer gets higher priority),
- Size (higher quantity gets higher priority)
- Type (all-or-none receives higher priority than partial bids/offers),
- **Time** of Submission (earlier submissions get higher priority).
- In this example, Bid 1 gets filled initially by Offer 3 (1,000) with the remaining demand coming from Offer 1 (2,000). Bid 3 can only be partially filled with the remaining 1,000 credits of Offer 1.
- <u>Step#3:</u> Auction clearing price is the weighted average, rounded to the nearest whole cent, between the lowest bid and highest offer prices that either cross or touch in the auction <u>that are successful</u>, with weights of these two last match prices equal to the corresponding bid and offer quantities of the last successful bids and offers.

```
Settlement: ($3.75 X 1,000 + $2.75 X 4,000) / 1,000 + 4,000 = $2.95

Lowest bid price | Lowest bid quantity | Highest offer price | Highest offer price quantity |

Clearing Price = $2.95 per credit
```



#### Auctions settlement price examples

#### **Example 2:**

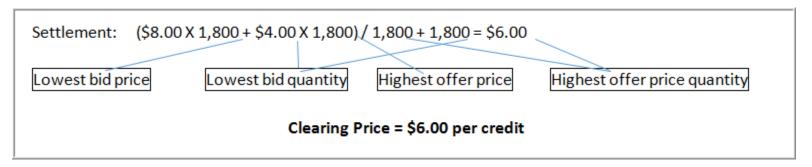
Buyers	Bid Type	Bid price	Credit Quantity Sought	Quantity Bought
Bid 1	Partial	\$8.00	1,800	1,800
Bid 2	<del>Partial</del>	<del>\$2.50</del>	<del>2,000</del>	0
Bid 3	<del>Partial</del>	<del>\$3.75</del>	<del>500</del>	0

Sellers	Offer Type	Offer Price	Credit Quantity Offered	Quantity Sold
Offer 1	Partial	\$5.00	4,000	0
Offer 2	Partial	\$4.00	2,000	1,800

<u>Step#1:</u> Determine the maximum quantities that cross or touch (which means that a Bid is more than or equal to the Offer). The Bids/Offers that cross or touch are highlighted in green.



- <u>Step#2</u>: Using the Bids/Offers that cross or touch, determine the actual fill of the Bids and Offers using the priority criteria established in the rulebook for multiple combinations of Bids (or Offers).
- Price (higher priced bid or lower priced offer gets higher priority),
- Size (higher quantity gets higher priority)
- **Type** (all-or-none receives higher priority than partial bids/offers),
- **Time** of Submission (earlier submissions get higher priority).
- In this example, Bid 1 gets filled by Offer 2. Because Offer 2 is able to completely fill the quantity for Bid 1, Offer 1 does not get to transact any credits even though its offer price crossed/touched and the offer price is lower than the clearing price as seen in Step#3 below.
- <u>Step#3:</u> Auction clearing price is the weighted average, rounded to the nearest whole cent, between the lowest bid and highest offer prices that either cross or touch in the auction <u>that are successful</u>, with weights of these two last match prices equal to the corresponding bid and offer quantities of the last successful bids and offers.





## Settlement Cycle



## Settlement Cycle

#### **Post - October 31st Auction**

Markit transfers MATCHED certified credits into PENNVEST Settlement Account on Markit Environmental Registry



## According to each Seller's delivery schedule:

- Certified credits become verified.
- DEP will provide registration numbers and PENNVEST will deliver in accordance with the Sales/Purchase agreements



Frequently Asked Questions



### Frequently Asked Questions

**Q**: How much should I offer my credits for?

**A:** While PENNVEST and Markit are unable to consult on pricing your credits, results from previous auctions are available on Markit's website: <a href="https://ihsmarkit.com/products/pennvest.html">https://ihsmarkit.com/products/pennvest.html</a>

**Q:** What is the difference between listing my credits as "ALL/NONE" or "PARTIAL"?

**A:** The way you list your credits will determine how they are matched. Credits that are listed as "ALL/NONE" will only be sold or purchased if the entire quantity can be sold or purchased, while credits that are listed as "PARTIAL" will be matched up to the amount that is available.

**Q:** How is it that my offer price was lower than the final settlement price but I wasn't successful?

**A:** The final settlement price is the weighted average between the lowest bid and the highest offer. Therefore, it's possible your offer, while being below the settlement price, doesn't fit within the range calculated for the quantities matched based on bids submitted.



#### **Useful Reference Information**

#### Markit Counterparty Manager (MCM) and Markit Registry:

- https://ihsmarkit.com/index.html
- Click on "LOG IN" box in upper right-hand corner



#### PENNVEST Nutrient Credit Trading Program:

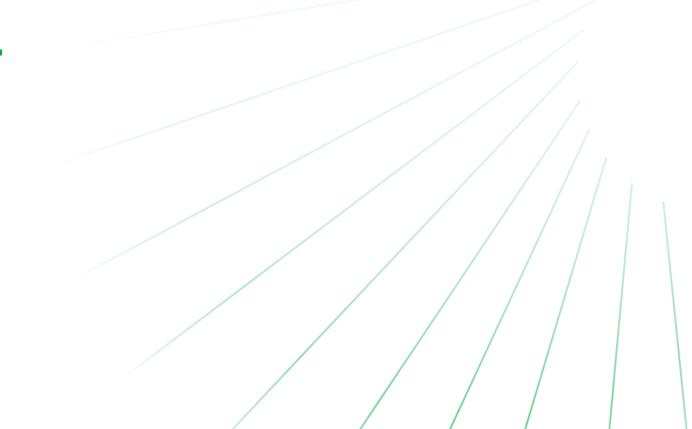
 For historical auction results, auction timeline, training material, please visit: <a href="https://ihsmarkit.com/products/pennvest.html">https://ihsmarkit.com/products/pennvest.html</a>

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# Thank you.





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