

North American 2016 PV structural balance of systems (SBOS) rankings and key findings

- **NEXTracker** was the #1 supplier of structural PV equipment, accounting for over 20% of the market
- **RBI Solar**, **GameChange Solar**, and **SunLink** accounted for over half of the fixed-tilt market
- **Array Technologies** represented one in every four MW of trackers shipped
- **PanelClaw** dominated the commercial market, delivering more flat-rooftop solutions than any other supplier
- **Zep Solar** and **IronRidge** led the pitched roof market, accounting for over 40% of the market

Note: Based on market share in terms of annual MW shipments in North America in 2016

Source: IHS Markit, North America Solar Intelligence Service