

IHS INC.
SUPPLEMENTAL REVENUE DISCLOSURE
(In thousands)
(Unaudited)

	<u>Three Months Ended</u>		<u>Absolute</u> <u>% change</u>	<u>Organic</u> <u>% change *</u>
	<u>February 29, 2012</u>	<u>February 28, 2011</u>		
Revenue by segment:				
Americas revenue	\$ 206,920	\$ 179,601	15 %	3 %
EMEA revenue	99,409	84,165	18 %	4 %
APAC revenue	36,414	29,377	24 %	7 %
Total revenue	\$ 342,743	\$ 293,143	17 %	4 %

Revenue by transaction type:				
Subscription revenue	\$ 273,390	\$ 233,619	17 %	8 %
Consulting revenue	25,406	16,516	54 %	(1)%
Transaction revenue	12,588	13,323	(6)%	(1)%
Other revenue	31,359	29,685	6 %	(23)%
Total revenue	\$ 342,743	\$ 293,143	17 %	4 %

Revenue by information domain:				
Energy revenue	\$ 159,054	\$ 121,654		
Product Lifecycle (PLC) revenue	110,729	100,190		
Security revenue	27,221	26,548		
Environment revenue	22,139	20,975		
Macroeconomic Forecasting and Intersection revenue	23,600	23,776		
Total revenue	\$ 342,743	\$ 293,143		

* Excludes approximately \$1 million of first quarter 2011 non-subscription revenue associated with the triennial release of a certain engineering standard.

IHS INC.
RECONCILIATION OF CONSOLIDATED NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands, except for per-share amounts)
(Unaudited)

	Three Months Ended	
	February 29, 2012	February 28, 2011
Net income	\$ 23,475	\$ 31,937
Interest income	(172)	(185)
Interest expense	4,894	1,662
Provision for income taxes	6,863	8,719
Depreciation and amortization	26,301	18,201
EBITDA	\$ 61,361	\$ 60,334
Stock-based compensation expense	33,920	22,098
Restructuring charges	7,485	—
Acquisition-related costs	867	3,306
Non-cash net periodic pension and postretirement expense	—	703
Income from discontinued operations, net	—	(213)
Adjusted EBITDA	\$ 103,633	\$ 86,228

	Three Months Ended	
	February 29, 2012	February 28, 2011
Earnings per diluted share	\$ 0.35	\$ 0.49
Stock-based compensation expense	0.33	0.22
Restructuring charges	0.07	—
Acquisition-related costs	0.01	0.03
Non-cash net periodic pension and postretirement expense	—	0.01
Income from discontinued operations, net	—	—
Adjusted earnings per diluted share	\$ 0.77	\$ 0.74

Note: Amounts may not sum due to rounding

	Three Months Ended	
	February 29, 2012	February 28, 2011
Net cash provided by operating activities	32,983	79,268
Capital expenditures on property and equipment	(13,556)	(15,541)
Free cash flow	\$ 19,427	\$ 63,727
Pension deficit funding	57,000	—
Adjusted free cash flow	\$ 76,427	\$ 63,727

IHS INC.
RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands)
(Unaudited)

	Three Months Ended February 29, 2012				
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 51,304	\$ 20,897	\$ 7,995	\$ (45,136)	\$ 35,060
Adjustments:					
Stock-based compensation expense	—	—	—	33,920	33,920
Depreciation and amortization	20,537	3,834	51	1,879	26,301
Restructuring charges	6,999	255	231	—	7,485
Acquisition-related costs	867	—	—	—	867
Adjusted EBITDA	<u>\$ 79,707</u>	<u>\$ 24,986</u>	<u>\$ 8,277</u>	<u>\$ (9,337)</u>	<u>\$ 103,633</u>

	Three Months Ended February 28, 2011				
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 48,933	\$ 16,554	\$ 8,265	\$ (31,832)	\$ 41,920
Adjustments:					
Stock-based compensation expense	—	—	—	22,098	22,098
Depreciation and amortization	14,109	3,492	39	561	18,201
Acquisition-related costs	3,234	72	—	—	3,306
Non-cash net periodic pension and postretirement expense	—	—	—	703	703
Adjusted EBITDA	<u>\$ 66,276</u>	<u>\$ 20,118</u>	<u>\$ 8,304</u>	<u>\$ (8,470)</u>	<u>\$ 86,228</u>

IHS INC.
SUPPLEMENTAL INFORMATION
(In thousands)
(Unaudited)

	Three Months Ended February 29, 2012		Three Months Ended February 28, 2011	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 33,920	\$ 21,838	\$ 22,098	\$ 14,311
Restructuring charges	\$ 7,485	\$ 4,808	\$ —	\$ —
Acquisition-related costs	\$ 867	\$ 867	\$ 3,306	\$ 2,222
Non-cash net periodic pension and postretirement expense	\$ —	\$ —	\$ 703	\$ 435
Income from discontinued operations, net	\$ —	\$ —	\$ (350)	\$ (213)