

IHS INC.
SUPPLEMENTAL REVENUE DISCLOSURE
(In thousands, except for percentages)
(Unaudited)

	<u>Three Months Ended</u>		<u>Absolute</u> <u>% change</u>	<u>Organic</u> <u>% change</u>
	<u>February 28, 2013</u>	<u>February 29, 2012</u>		
Revenue by segment:				
Americas revenue	\$ 229,166	\$ 206,920	11%	3%
EMEA revenue	109,471	99,409	10%	4%
APAC revenue	43,888	36,414	21%	15%
Total revenue	<u>\$ 382,525</u>	<u>\$ 342,743</u>	12%	5%
 Revenue by transaction type:				
Subscription revenue	\$ 307,727	\$ 273,390	13%	8%
Non-subscription revenue	74,798	69,353	8%	(8)%
Total revenue	<u>\$ 382,525</u>	<u>\$ 342,743</u>	12%	5%
 Revenue by information domain:				
Energy revenue	\$ 175,471	\$ 159,054		
Product Lifecycle (PLC) revenue	132,714	110,729		
Security revenue	28,019	27,221		
Environment revenue	25,281	22,139		
Macroeconomic Forecasting and Intersection revenue	21,040	23,600		
Total revenue	<u>\$ 382,525</u>	<u>\$ 342,743</u>		

IHS INC.
RECONCILIATION OF CONSOLIDATED NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands, except for per-share amounts)
(Unaudited)

	Three Months Ended	
	February 28, 2013	February 29, 2012
Net income	\$ 24,671	\$ 23,475
Interest income	(344)	(172)
Interest expense	6,120	4,894
Income tax provision	5,953	6,863
Depreciation	9,880	8,132
Amortization	22,599	18,169
EBITDA	\$ 68,879	\$ 61,361
Stock-based compensation expense	39,762	33,920
Restructuring charges	4,788	7,485
Acquisition-related costs	1,895	867
Impairment of assets	1,629	—
Loss on sale of assets	1,241	—
Adjusted EBITDA	\$ 118,194	\$ 103,633

	Three Months Ended	
	February 28, 2013	February 29, 2012
Earnings per diluted share	\$ 0.37	\$ 0.35
Stock-based compensation expense	0.39	0.33
Restructuring charges	0.05	0.07
Acquisition-related costs	0.02	0.01
Impairment of assets	0.02	—
Loss on sale of assets	0.01	—
Adjusted earnings per diluted share	\$ 0.86	\$ 0.77

Note: Amounts may not sum due to rounding

	Three Months Ended	
	February 28, 2013	February 29, 2012
Net cash provided by operating activities	\$ 131,686	\$ 32,983
Capital expenditures on property and equipment	(19,367)	(13,556)
Free cash flow	\$ 112,319	\$ 19,427
Pension deficit funding	—	57,000
Adjusted free cash flow	\$ 112,319	\$ 76,427

IHS INC.
RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands)
(Unaudited)

Three months ended February 28, 2013

	<u>Americas</u>	<u>EMEA</u>	<u>APAC</u>	<u>Shared Services</u>	<u>Total</u>
Operating income	\$ 62,133	\$ 15,986	\$ 9,749	\$ (51,468)	\$ 36,400
Adjustments:					
Stock-based compensation expense	—	—	—	39,762	39,762
Depreciation and amortization	24,284	5,917	461	1,817	32,479
Restructuring charges	3,896	947	(55)	—	4,788
Acquisition-related costs	1,895	—	—	—	1,895
Impairment of assets	1,629	—	—	—	1,629
Loss on sale of assets	—	1,241	—	—	1,241
Adjusted EBITDA	<u>\$ 93,837</u>	<u>\$ 24,091</u>	<u>\$ 10,155</u>	<u>\$ (9,889)</u>	<u>\$ 118,194</u>

Three months ended February 29, 2012

	<u>Americas</u>	<u>EMEA</u>	<u>APAC</u>	<u>Shared Services</u>	<u>Total</u>
Operating income	\$ 51,304	\$ 20,897	\$ 7,995	\$ (45,136)	\$ 35,060
Adjustments:					
Stock-based compensation expense	—	—	—	33,920	33,920
Depreciation and amortization	20,537	3,834	51	1,879	26,301
Restructuring charges	6,999	255	231	—	7,485
Acquisition-related costs	867	—	—	—	867
Adjusted EBITDA	<u>\$ 79,707</u>	<u>\$ 24,986</u>	<u>\$ 8,277</u>	<u>\$ (9,337)</u>	<u>\$ 103,633</u>

IHS INC.
SUPPLEMENTAL INFORMATION
(In thousands)
(Unaudited)

	Three months ended February 28, 2013		Three months ended February 29, 2012	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 39,762	\$ 26,044	\$ 33,920	\$ 21,838
Restructuring charges	\$ 4,788	\$ 3,149	\$ 7,485	\$ 4,808
Acquisition-related costs	\$ 1,895	\$ 1,528	\$ 867	\$ 867
Impairment of assets	\$ 1,629	\$ 1,010	\$ —	\$ —
Loss on sale of assets	\$ 1,241	\$ 827	\$ —	\$ —