

IHS INC.
SUPPLEMENTAL REVENUE DISCLOSURE
(In thousands)
(Unaudited)

	Three Months Ended May 31,		Absolute % change	Organic % change	Six Months Ended May 31,		Absolute % change	Organic % change
	2012	2011			2012	2011		
Revenue by segment:								
Americas revenue	\$ 230,468	\$ 194,860	18%	6%	\$ 437,388	\$ 374,461	17%	4%
EMEA revenue	113,524	95,335	19%	9%	212,933	179,500	19%	7%
APAC revenue	43,167	32,926	31%	8%	79,581	62,303	28%	8%
Total revenue	\$ 387,159	\$ 323,121	20%	7%	\$ 729,902	\$ 616,264	18%	6%

Revenue by transaction type:

Subscription revenue	\$ 287,254	\$ 250,372	15%	8%	\$ 560,644	\$ 483,991	16%	8%
Consulting revenue	29,531	18,953	56%	17%	54,937	35,469	55%	9%
Transaction revenue	17,415	14,315	22%	(8)%	30,003	27,638	9%	(5)%
Other revenue	52,959	39,481	34%	3%	84,318	69,166	22%	(9)%
Total revenue	\$ 387,159	\$ 323,121	20%	7%	\$ 729,902	\$ 616,264	18%	6%

Revenue by information domain:

Energy revenue	\$ 181,832	\$ 139,441			\$ 340,886	\$ 261,095		
Product Lifecycle (PLC) revenue	124,091	106,794			234,820	206,984		
Security revenue	30,023	29,818			57,244	56,366		
Environment revenue	25,001	22,568			47,140	43,543		
Macroeconomic Forecasting and Intersection revenue	26,212	24,500			49,812	48,276		
Total revenue	\$ 387,159	\$ 323,121			\$ 729,902	\$ 616,264		

IHS INC.
RECONCILIATION OF CONSOLIDATED NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands, except for per-share amounts)
(Unaudited)

	Three Months Ended May 31,		Six Months Ended May 31,	
	2012	2011	2012	2011
Net income	\$ 44,191	\$ 39,941	\$ 67,666	\$ 71,878
Interest income	(247)	(306)	(419)	(491)
Interest expense	4,886	2,145	9,780	3,807
Provision for income taxes	11,661	11,049	18,524	19,768
Depreciation and amortization	28,992	20,714	55,293	38,915
EBITDA	\$ 89,483	\$ 73,543	\$ 150,844	\$ 133,877
Stock-based compensation expense	26,474	19,291	60,394	41,389
Restructuring charges	3,628	702	11,113	702
Acquisition-related costs	501	1,243	1,368	4,549
Non-cash net periodic pension and postretirement expense	—	704	—	1,407
Income from discontinued operations, net	—	(123)	—	(336)
Adjusted EBITDA	\$ 120,086	\$ 95,360	\$ 223,719	\$ 181,588

	Three Months Ended May 31,		Six Months Ended May 31,	
	2012	2011	2012	2011
Earnings per diluted share	\$ 0.66	\$ 0.61	\$ 1.02	\$ 1.10
Stock-based compensation expense	0.26	0.19	0.59	0.41
Restructuring charges (credits)	0.04	0.01	0.11	0.01
Acquisition-related costs	0.01	0.02	0.02	0.05
Non-cash net periodic pension and postretirement expense	—	0.01	—	0.01
Income from discontinued operations, net	—	—	—	(0.01)
Adjusted earnings per diluted share	\$ 0.97	\$ 0.83	\$ 1.73	\$ 1.57

Note: Amounts may not sum due to rounding

	Three Months Ended May 31,		Six Months Ended May 31,	
	2012	2011	2012	2011
Net cash provided by operating activities	145,191	121,713	178,174	200,981
Capital expenditures on property and equipment	(18,118)	(16,990)	(31,674)	(32,531)
Free cash flow	\$ 127,073	\$ 104,723	\$ 146,500	\$ 168,450
Pension deficit funding	—	—	57,000	—
Adjusted free cash flow	\$ 127,073	\$ 104,723	\$ 203,500	\$ 168,450

IHS INC.
RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands)
(Unaudited)

Three Months Ended May 31, 2012					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 68,681	\$ 24,066	\$ 11,493	\$ (43,749)	\$ 60,491
Adjustments:					
Stock-based compensation expense	—	—	—	26,474	26,474
Depreciation and amortization	21,221	6,347	270	1,154	28,992
Restructuring charges	2,378	1,250	—	—	3,628
Acquisition-related costs	385	116	—	—	501
Adjusted EBITDA	<u>\$ 92,665</u>	<u>\$ 31,779</u>	<u>\$ 11,763</u>	<u>\$ (16,121)</u>	<u>\$ 120,086</u>

Three Months Ended May 31, 2011					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 55,042	\$ 19,692	\$ 9,861	\$ (31,889)	\$ 52,706
Adjustments:					
Stock-based compensation expense	—	—	—	19,291	19,291
Depreciation and amortization	15,319	4,798	47	550	20,714
Restructuring charges	338	364	—	—	702
Acquisition-related costs	913	330	—	—	1,243
Non-cash net periodic pension and postretirement expense	—	—	—	704	704
Adjusted EBITDA	<u>\$ 71,612</u>	<u>\$ 25,184</u>	<u>\$ 9,908</u>	<u>\$ (11,344)</u>	<u>\$ 95,360</u>

Six Months Ended May 31, 2012					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 119,985	\$ 44,963	\$ 19,488	\$ (88,885)	\$ 95,551
Adjustments:					
Stock-based compensation expense	—	—	—	60,394	60,394
Depreciation and amortization	41,758	10,181	321	3,033	55,293
Restructuring charges	9,377	1,505	231	—	11,113
Acquisition-related costs	1,252	116	—	—	1,368
Adjusted EBITDA	<u>\$ 172,372</u>	<u>\$ 56,765</u>	<u>\$ 20,040</u>	<u>\$ (25,458)</u>	<u>\$ 223,719</u>

Six Months Ended May 31, 2011					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 103,975	\$ 36,246	\$ 18,126	\$ (63,721)	\$ 94,626
Adjustments:					
Stock-based compensation expense	—	—	—	41,389	41,389
Depreciation and amortization	29,428	8,290	86	1,111	38,915
Restructuring charges	338	364	—	—	702
Acquisition-related costs	4,147	402	—	—	4,549
Non-cash net periodic pension and post-retirement expense	—	—	—	1,407	1,407
Adjusted EBITDA	<u>\$ 137,888</u>	<u>\$ 45,302</u>	<u>\$ 18,212</u>	<u>\$ (19,814)</u>	<u>\$ 181,588</u>

IHS INC.
SUPPLEMENTAL INFORMATION
(In thousands)
(Unaudited)

	Three Months Ended May 31, 2012		Three Months Ended May 31, 2011	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 26,474	\$ 17,202	\$ 19,291	\$ 12,476
Restructuring charges	\$ 3,628	\$ 2,448	\$ 702	\$ 452
Acquisition-related costs	\$ 501	\$ 501	\$ 1,243	\$ 1,255
Non-cash net periodic pension and postretirement expense	\$ —	\$ —	\$ 704	\$ 438
Income from discontinued operations, net	\$ —	\$ —	\$ (212)	\$ (123)

	Six Months Ended May 31, 2012		Six Months Ended May 31, 2011	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 60,394	\$ 39,040	\$ 41,389	\$ 26,787
Restructuring charges	\$ 11,113	\$ 7,256	\$ 702	\$ 452
Acquisition-related costs	\$ 1,368	\$ 1,368	\$ 4,549	\$ 3,477
Non-cash net periodic pension and postretirement expense	\$ —	\$ —	\$ 1,407	\$ 873
Income from discontinued operations, net	\$ —	\$ —	\$ (562)	\$ (336)