

IHS INC.
SUPPLEMENTAL REVENUE DISCLOSURE
(In thousands)
(Unaudited)

	<u>Three months ended May 31,</u>		<u>Percent change</u>		<u>Six months ended May 31,</u>		<u>Percent change</u>	
	<u>2013</u>	<u>2012</u>	<u>Total</u>	<u>Organic</u>	<u>2013</u>	<u>2012</u>	<u>Total</u>	<u>Organic</u>
Revenue by segment:								
Americas revenue	\$ 257,625	\$ 230,468	12%	3%	\$ 486,791	\$ 437,388	11%	3%
EMEA revenue	112,944	113,524	(1)%	(1)%	222,415	212,933	4%	1%
APAC revenue	47,574	43,167	10%	10%	91,462	79,581	15%	12%
Total revenue	\$ 418,143	\$ 387,159	8%	3%	\$ 800,668	\$ 729,902	10%	4%
Revenue by transaction type:								
Subscription revenue	\$ 313,923	\$ 287,254	9%	6%	\$ 621,650	\$ 560,644	11%	7%
Non-subscription revenue	104,220	99,905	4%	(6)%	179,018	169,258	6%	(7)%
Total revenue	\$ 418,143	\$ 387,159	8%	3%	\$ 800,668	\$ 729,902	10%	4%
Revenue by information domain:								
Energy revenue	\$ 203,321	\$ 181,832			\$ 378,792	\$ 340,886		
Product Lifecycle (PLC) revenue	141,369	124,091			274,083	234,820		
Security revenue	27,601	30,023			55,620	57,244		
Environment revenue	23,787	25,001			49,068	47,140		
Macroeconomic Forecasting and Intersection revenue	22,065	26,212			43,105	49,812		
Total revenue	\$ 418,143	\$ 387,159			\$ 800,668	\$ 729,902		

IHS INC.
RECONCILIATION OF CONSOLIDATED NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands, except for per-share amounts)
(Unaudited)

	Three months ended May 31,		Six months ended May 31,	
	2013	2012	2013	2012
Net income	\$ 42,890	\$ 44,191	\$ 67,561	\$ 67,666
Interest income	(303)	(247)	(647)	(419)
Interest expense	6,164	4,886	12,284	9,780
Provision for income taxes	12,840	11,661	18,793	18,524
Depreciation	10,851	7,987	20,731	16,119
Amortization	22,026	21,005	44,625	39,174
EBITDA	\$ 94,468	\$ 89,483	\$ 163,347	\$ 150,844
Stock-based compensation expense	30,799	26,474	70,561	60,394
Restructuring charges	3,231	3,628	8,019	11,113
Acquisition-related costs	1,665	501	3,560	1,368
Impairment of assets	—	—	1,629	—
Loss on sale of assets	—	—	1,241	—
Income from discontinued operations, net	(7)	—	(7)	—
Adjusted EBITDA	\$ 130,156	\$ 120,086	\$ 248,350	\$ 223,719

	Three months ended May 31,		Six months ended May 31,	
	2013	2012	2013	2012
Earnings per diluted share	\$ 0.65	\$ 0.66	\$ 1.01	\$ 1.02
Stock-based compensation expense	0.34	0.26	0.73	0.59
Restructuring charges	0.03	0.04	0.08	0.11
Acquisition-related costs	0.02	0.01	0.04	0.02
Impairment of assets	—	—	0.02	—
Loss on sale of assets	—	—	0.01	—
Adjusted earnings per diluted share	\$ 1.04	\$ 0.97	\$ 1.90	\$ 1.73

Note: Amounts may not sum due to rounding

	Three months ended May 31,		Six months ended May 31,	
	2013	2012	2013	2012
Net cash provided by operating activities	\$ 129,480	\$ 145,191	\$ 261,166	\$ 178,174
Capital expenditures on property and equipment	(23,069)	(18,118)	(42,436)	(31,674)
Free cash flow	\$ 106,411	\$ 127,073	\$ 218,730	\$ 146,500

IHS INC.
RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands)
(Unaudited)

Three months ended May 31, 2013					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 79,515	\$ 20,485	\$ 10,248	\$ (48,664)	\$ 61,584
Adjustments:					
Stock-based compensation expense	—	—	—	30,799	30,799
Depreciation and amortization	25,181	5,474	476	1,746	32,877
Restructuring charges	2,165	990	76	—	3,231
Acquisition-related costs	1,503	162	—	—	1,665
Adjusted EBITDA	\$ 108,364	\$ 27,111	\$ 10,800	\$ (16,119)	\$ 130,156
Three months ended May 31, 2012					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 68,681	\$ 24,066	\$ 11,493	\$ (43,749)	\$ 60,491
Adjustments:					
Stock-based compensation expense	—	—	—	26,474	26,474
Depreciation and amortization	21,221	6,347	270	1,154	28,992
Restructuring charges	2,378	1,250	—	—	3,628
Acquisition-related costs	385	116	—	—	501
Adjusted EBITDA	\$ 92,665	\$ 31,779	\$ 11,763	\$ (16,121)	\$ 120,086
Six months ended May 31, 2013					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 141,648	\$ 36,471	\$ 19,997	\$ (100,132)	\$ 97,984
Adjustments:					
Stock-based compensation expense	—	—	—	70,561	70,561
Depreciation and amortization	49,465	11,391	937	3,563	65,356
Restructuring charges	6,061	1,937	21	—	8,019
Acquisition-related costs	3,398	162	—	—	3,560
Impairment of assets	1,629	—	—	—	1,629
Loss on sale of assets	—	1,241	—	—	1,241
Adjusted EBITDA	\$ 202,201	\$ 51,202	\$ 20,955	\$ (26,008)	\$ 248,350
Six months ended May 31, 2012					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 119,985	\$ 44,963	\$ 19,488	\$ (88,885)	\$ 95,551
Adjustments:					
Stock-based compensation expense	—	—	—	60,394	60,394
Depreciation and amortization	41,758	10,181	321	3,033	55,293
Restructuring charges	9,377	1,505	231	—	11,113
Acquisition-related costs	1,252	116	—	—	1,368
Adjusted EBITDA	\$ 172,372	\$ 56,765	\$ 20,040	\$ (25,458)	\$ 223,719

IHS INC.
SUPPLEMENTAL INFORMATION
(In thousands)
(Unaudited)

	Three months ended May 31, 2013		Three months ended May 31, 2012	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 30,799	\$ 22,591	\$ 26,474	\$ 17,202
Restructuring charges	\$ 3,231	\$ 2,215	\$ 3,628	\$ 2,448
Acquisition-related costs	\$ 1,665	\$ 1,358	\$ 501	\$ 501
Income from discontinued operations, net	\$ (11)	\$ (7)	\$ —	\$ —

	Six months ended May 31, 2013		Six months ended May 31, 2012	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 70,561	\$ 48,635	\$ 60,394	\$ 39,040
Restructuring charges	\$ 8,019	\$ 5,364	\$ 11,113	\$ 7,256
Acquisition-related costs	\$ 3,560	\$ 2,886	\$ 1,368	\$ 1,368
Impairment of assets	\$ 1,629	\$ 1,010	\$ —	\$ —
Loss on sale of assets	\$ 1,241	\$ 827	\$ —	\$ —
Income from discontinued operations, net	\$ (11)	\$ (7)	\$ —	\$ —