

IHS INC.
SUPPLEMENTAL REVENUE DISCLOSURE
(In thousands)
(Unaudited)

	Three Months Ended August 31,		Absolute % change	Organic % change *	Nine Months Ended August 31,		Absolute % change	Organic % change *
	2011	2010			2011	2010		
Revenue by segment:								
Americas revenue	\$ 207,477	\$ 170,359	22 %	7 %	\$ 585,227	\$ 490,381	19 %	7 %
EMEA revenue	95,945	76,011	26 %	2 %	275,446	218,198	26 %	5 %
APAC revenue	37,044	25,242	47 %	16 %	99,347	68,991	44 %	17 %
Total revenue	\$ 340,466	\$ 271,612	25 %	6 %	\$ 960,020	\$ 777,570	23 %	7 %

Revenue by transaction type:

Subscription revenue	\$ 263,915	\$ 209,073	26 %	8 %	\$ 747,907	\$ 609,916	23 %	8 %
Consulting revenue	24,353	16,330	49 %	— %	59,822	43,300	38 %	2 %
Transaction revenue	16,697	21,070	(21)%	8 %	44,335	44,585	(1)%	8 %
Other revenue	35,501	25,139	41 %	(7)%	107,956	79,769	35 %	3 %
Total revenue	\$ 340,466	\$ 271,612	25 %	6 %	\$ 960,020	\$ 777,570	23 %	7 %

Revenue by information domain:

Energy revenue	\$ 142,607	\$ 117,391			\$ 403,703	\$ 350,440		
Product Lifecycle (PLC) revenue	115,889	90,750			326,162	248,659		
Security revenue	32,204	28,444			88,570	79,539		
Environment revenue	25,235	13,315			68,778	37,913		
Macroeconomic Forecasting and Intersection revenue	24,531	21,712			72,807	61,019		
Total revenue	\$ 340,466	\$ 271,612			\$ 960,020	\$ 777,570		

* Excludes approximately \$7 million of revenue associated with the triennial release of a certain engineering standard in the third quarter of 2010.

IHS INC.
RECONCILIATION OF CONSOLIDATED NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands, except for per-share amounts)
(Unaudited)

	Three Months Ended August 31,		Nine Months Ended August 31,	
	2011	2010	2011	2010
Net income	\$ 39,592	\$ 34,559	\$ 109,030	\$ 99,860
Interest income	(163)	(188)	(654)	(386)
Interest expense	2,967	413	6,774	1,073
Provision for income taxes	7,505	10,303	26,050	30,362
Depreciation and amortization	23,496	14,406	62,411	42,505
EBITDA	\$ 73,397	\$ 59,493	\$ 203,611	\$ 173,414
Stock-based compensation expense	22,424	12,782	63,813	49,724
Restructuring charges	356	9,104	1,058	9,022
Acquisition-related costs	1,540	—	6,089	—
Non-cash net periodic pension and post-retirement expense	2,602	851	7,809	2,555
(Income) loss from discontinued operations, net	(17)	(23)	60	(221)
Adjusted EBITDA	\$ 100,302	\$ 82,207	\$ 282,440	\$ 234,494

	Three Months Ended August 31,		Nine Months Ended August 31,	
	2011	2010	2011	2010
Earnings per diluted share	\$ 0.60	\$ 0.53	\$ 1.66	\$ 1.55
Stock-based compensation expense	0.22	0.13	0.63	0.49
Restructuring charges (credits)	—	0.09	0.01	0.09
Acquisition-related costs	0.02	—	0.08	—
Non-cash net periodic pension and post-retirement expense	0.02	0.01	0.07	0.02
(Income) loss from discontinued operations, net	—	—	—	—
Adjusted earnings per diluted share	\$ 0.88	\$ 0.76	\$ 2.46	\$ 2.14

Note: Amounts may not sum due to rounding

	Three Months Ended August 31,		Nine Months Ended August 31,	
	2011	2010	2011	2010
Net cash provided by operating activities	52,261	42,159	253,242	221,315
Capital expenditures on property and equipment	(12,842)	(6,848)	(45,373)	(23,187)
Free cash flow	\$ 39,419	\$ 35,311	\$ 207,869	\$ 198,128

IHS INC.
RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands)
(Unaudited)

Three Months Ended August 31, 2011

	<u>Americas</u>	<u>EMEA</u>	<u>APAC</u>	<u>Shared Services</u>	<u>Total</u>
Operating income	\$ 58,003	\$ 18,842	\$ 10,911	\$ (37,872)	\$ 49,884
Adjustments:					
Stock-based compensation expense		—	—	22,424	22,424
Depreciation and amortization	18,082	4,772	48	594	23,496
Restructuring charges	—	—	—	356	356
Acquisition-related costs	1,540	—	—	—	1,540
Non-cash net periodic pension and post-retirement expense	—	—	—	2,602	2,602
Adjusted EBITDA	<u>\$ 77,625</u>	<u>\$ 23,614</u>	<u>\$ 10,959</u>	<u>\$ (11,896)</u>	<u>\$ 100,302</u>

Three Months Ended August 31, 2010

	<u>Americas</u>	<u>EMEA</u>	<u>APAC</u>	<u>Shared Services</u>	<u>Total</u>
Operating income	\$ 46,812	\$ 15,439	\$ 8,857	\$ (26,044)	\$ 45,064
Adjustments:					
Stock-based compensation expense	—	—	—	12,782	12,782
Depreciation and amortization	10,042	3,796	24	544	14,406
Restructuring charges	7,716	1,338	50	—	9,104
Non-cash net periodic pension and post-retirement expense	—	—	—	851	851
Adjusted EBITDA	<u>\$ 64,570</u>	<u>\$ 20,573</u>	<u>\$ 8,931</u>	<u>\$ (11,867)</u>	<u>\$ 82,207</u>

Nine Months Ended August 31, 2011

	<u>Americas</u>	<u>EMEA</u>	<u>APAC</u>	<u>Shared Services</u>	<u>Total</u>
Operating income	\$ 162,108	\$ 55,057	\$ 29,037	\$ (104,942)	\$ 141,260
Adjustments:					
Stock-based compensation expense	—	—	—	63,813	63,813
Depreciation and amortization	47,510	13,062	134	1,705	62,411
Restructuring charges	875	364	—	(181)	1,058
Acquisition-related costs	5,687	402	—	—	6,089
Non-cash net periodic pension and post-retirement expense	—	—	—	7,809	7,809
Adjusted EBITDA	<u>\$ 216,180</u>	<u>\$ 68,885</u>	<u>\$ 29,171</u>	<u>\$ (31,796)</u>	<u>\$ 282,440</u>

Nine Months Ended August 31, 2010

	<u>Americas</u>	<u>EMEA</u>	<u>APAC</u>	<u>Shared Services</u>	<u>Total</u>
Operating income	\$ 147,910	\$ 44,987	\$ 23,033	\$ (85,242)	\$ 130,688
Adjustments:					
Stock-based compensation expense	—	—	—	49,724	49,724
Depreciation and amortization	29,213	11,614	74	1,604	42,505
Restructuring charges	7,634	1,338	50	—	9,022
Non-cash net periodic pension and post-retirement expense	—	—	—	2,555	2,555
Adjusted EBITDA	<u>\$ 184,757</u>	<u>\$ 57,939</u>	<u>\$ 23,157</u>	<u>\$ (31,359)</u>	<u>\$ 234,494</u>

IHS INC.
SUPPLEMENTAL INFORMATION
(In thousands)
(Unaudited)

	Three Months Ended August 31, 2011		Three Months Ended August 31, 2010	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 22,424	\$ 14,582	\$ 12,782	\$ 8,338
Restructuring charges	\$ 356	\$ 221	\$ 9,104	\$ 5,645
Acquisition-related costs	\$ 1,540	\$ 1,540	\$ —	\$ —
Non-cash net periodic pension and post-retirement expense	\$ 2,602	\$ 1,612	\$ 851	\$ 529
(Income) loss from discontinued operations, net	\$ (23)	\$ (17)	\$ (32)	\$ (23)

	Nine Months Ended August 31, 2011		Nine Months Ended August 31, 2010	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 63,813	\$ 41,369	\$ 49,724	\$ 31,611
Restructuring charges	\$ 1,058	\$ 673	\$ 9,022	\$ 5,594
Acquisition-related costs	\$ 6,089	\$ 5,017	\$ —	\$ —
Non-cash net periodic pension and post-retirement expense	\$ 7,809	\$ 4,841	\$ 2,555	\$ 1,585
(Income) loss from discontinued operations, net	\$ 82	\$ 60	\$ (318)	\$ (221)