

**IHS INC.**  
**SUPPLEMENTAL REVENUE DISCLOSURE**  
(In thousands)  
(Unaudited)

	<u>Three Months Ended August 31,</u>		<u>Absolute</u>	<u>Organic</u>	<u>Nine Months Ended August 31,</u>		<u>Absolute</u>	<u>Organic</u>
	<u>2012</u>	<u>2011</u>			<u>2012</u>	<u>2011</u>		
<b>Revenue by segment:</b>								
Americas revenue	\$ 232,369	\$ 205,728	13%	2%	\$ 669,757	\$ 580,189	15%	4%
EMEA revenue	108,505	95,946	13%	8%	321,438	275,446	17%	7%
APAC revenue	44,735	37,044	21%	11%	124,316	99,347	25%	9%
<b>Total revenue</b>	<b>\$ 385,609</b>	<b>\$ 338,718</b>	<b>14%</b>	<b>5%</b>	<b>\$ 1,115,511</b>	<b>\$ 954,982</b>	<b>17%</b>	<b>5%</b>
<b>Revenue by transaction type:</b>								
Subscription revenue	\$ 294,516	\$ 263,916	12%	8%	\$ 855,160	\$ 747,907	14%	8%
Non-subscription revenue	91,093	74,802	22%	(5)%	260,351	207,075	26%	(4)%
<b>Total revenue</b>	<b>\$ 385,609</b>	<b>\$ 338,718</b>	<b>14%</b>	<b>5%</b>	<b>\$ 1,115,511</b>	<b>\$ 954,982</b>	<b>17%</b>	<b>5%</b>
<b>Revenue by information domain:</b>								
Energy revenue	\$ 180,072	\$ 142,608			\$ 520,958	\$ 403,703		
Product Lifecycle (PLC) revenue	129,475	114,140			364,295	321,124		
Security revenue	30,280	32,204			87,524	88,570		
Environment revenue	24,738	25,235			71,878	68,778		
Macroeconomic Forecasting and Intersection revenue	21,044	24,531			70,856	72,807		
<b>Total revenue</b>	<b>\$ 385,609</b>	<b>\$ 338,718</b>			<b>\$ 1,115,511</b>	<b>\$ 954,982</b>		

**IHS INC.**  
**RECONCILIATION OF CONSOLIDATED NON-GAAP FINANCIAL MEASUREMENTS TO**  
**MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS**  
(In thousands, except for per-share amounts)  
(Unaudited)

	Three Months Ended August 31,		Nine Months Ended August 31,	
	2012	2011	2012	2011
<b>Net income</b>	\$ 44,082	\$ 40,809	\$ 111,748	\$ 112,687
Interest income	(255)	(163)	(674)	(654)
Interest expense	5,057	2,967	14,837	6,774
Provision for income taxes	7,384	8,183	25,908	27,951
Depreciation and amortization	31,390	23,496	86,683	62,411
<b>EBITDA</b>	\$ 87,658	\$ 75,292	\$ 238,502	\$ 209,169
Stock-based compensation expense	30,538	22,424	90,932	63,813
Restructuring charges	967	—	12,080	702
Acquisition-related costs	2,104	1,540	3,472	6,089
Non-cash net periodic pension and postretirement expense	—	703	—	2,110
Income from discontinued operations, net	(8)	(118)	(8)	(454)
<b>Adjusted EBITDA</b>	<u>\$ 121,259</u>	<u>\$ 99,841</u>	<u>\$ 344,978</u>	<u>\$ 281,429</u>

	Three Months Ended August 31,		Nine Months Ended August 31,	
	2012	2011	2012	2011
<b>Earnings per diluted share</b>	\$ 0.66	\$ 0.62	\$ 1.68	\$ 1.72
Stock-based compensation expense	0.30	0.22	0.88	0.63
Restructuring charges	0.01	—	0.12	0.01
Acquisition-related costs	0.02	0.02	0.04	0.08
Non-cash net periodic pension and postretirement expense	—	0.01	—	0.02
Income from discontinued operations, net	—	—	—	(0.01)
<b>Adjusted earnings per diluted share</b>	<u>\$ 0.99</u>	<u>\$ 0.87</u>	<u>\$ 2.73</u>	<u>\$ 2.45</u>

Note: Amounts may not sum due to rounding

	Three Months Ended August 31,		Nine Months Ended August 31,	
	2012	2011	2012	2011
<b>Net cash provided by operating activities</b>	68,082	52,261	246,256	253,242
Capital expenditures on property and equipment	(18,025)	(12,842)	(49,699)	(45,373)
<b>Free cash flow</b>	\$ 50,057	\$ 39,419	\$ 196,557	\$ 207,869
Pension deficit funding	—	—	57,000	—
<b>Adjusted free cash flow</b>	<u>\$ 50,057</u>	<u>\$ 39,419</u>	<u>\$ 253,557</u>	<u>\$ 207,869</u>

**IHS INC.**  
**RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASUREMENTS TO**  
**MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS**  
(In thousands) (Unaudited)

	<b>Three Months Ended August 31, 2012</b>				
	<b>Americas</b>	<b>EMEA</b>	<b>APAC</b>	<b>Shared Services</b>	<b>Total</b>
<b>Operating income</b>	\$ 70,086	\$ 24,590	\$ 10,001	\$ (48,417)	\$ 56,260
Adjustments:					
Stock-based compensation expense	—	—	—	30,538	30,538
Depreciation and amortization	23,281	5,988	390	1,731	31,390
Restructuring charges	520	436	11	—	967
Acquisition-related costs	2,002	102	—	—	2,104
<b>Adjusted EBITDA</b>	<b>\$ 95,889</b>	<b>\$ 31,116</b>	<b>\$ 10,402</b>	<b>\$ (16,148)</b>	<b>\$ 121,259</b>

	<b>Three Months Ended August 31, 2011</b>				
	<b>Americas</b>	<b>EMEA</b>	<b>APAC</b>	<b>Shared Services</b>	<b>Total</b>
<b>Operating income</b>	\$ 57,484	\$ 18,858	\$ 10,911	\$ (35,575)	\$ 51,678
Adjustments:					
Stock-based compensation expense	—	—	—	22,424	22,424
Depreciation and amortization	18,082	4,772	48	594	23,496
Restructuring charges	—	—	—	—	—
Acquisition-related costs	1,540	—	—	—	1,540
Non-cash net periodic pension and postretirement expense	—	—	—	703	703
<b>Adjusted EBITDA</b>	<b>\$ 77,106</b>	<b>\$ 23,630</b>	<b>\$ 10,959</b>	<b>\$ (11,854)</b>	<b>\$ 99,841</b>

	<b>Nine Months Ended August 31, 2012</b>				
	<b>Americas</b>	<b>EMEA</b>	<b>APAC</b>	<b>Shared Services</b>	<b>Total</b>
<b>Operating income</b>	\$ 190,071	\$ 69,553	\$ 29,489	\$ (137,302)	\$ 151,811
Adjustments:					
Stock-based compensation expense	—	—	—	90,932	90,932
Depreciation and amortization	65,039	16,169	711	4,764	86,683
Restructuring charges	9,897	1,941	242	—	12,080
Acquisition-related costs	3,254	218	—	—	3,472
<b>Adjusted EBITDA</b>	<b>\$ 268,261</b>	<b>\$ 87,881</b>	<b>\$ 30,442</b>	<b>\$ (41,606)</b>	<b>\$ 344,978</b>

	<b>Nine Months Ended August 31, 2011</b>				
	<b>Americas</b>	<b>EMEA</b>	<b>APAC</b>	<b>Shared Services</b>	<b>Total</b>
<b>Operating income</b>	\$ 161,459	\$ 55,104	\$ 29,037	\$ (99,296)	\$ 146,304
Adjustments:					
Stock-based compensation expense	—	—	—	63,813	63,813
Depreciation and amortization	47,510	13,062	134	1,705	62,411
Restructuring charges	338	364	—	—	702
Acquisition-related costs	5,687	402	—	—	6,089
Non-cash net periodic pension and post-retirement expense	—	—	—	2,110	2,110
<b>Adjusted EBITDA</b>	<b>\$ 214,994</b>	<b>\$ 68,932</b>	<b>\$ 29,171</b>	<b>\$ (31,668)</b>	<b>\$ 281,429</b>

**IHS INC.**  
**SUPPLEMENTAL INFORMATION**  
(In thousands)  
(Unaudited)

	Three Months Ended August 31, 2012		Three Months Ended August 31, 2011	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 30,538	\$ 19,741	\$ 22,424	\$ 14,582
Restructuring charges	\$ 967	\$ 945	\$ —	\$ —
Acquisition-related costs	\$ 2,104	\$ 1,434	\$ 1,540	\$ 1,540
Non-cash net periodic pension and postretirement expense	\$ —	\$ —	\$ 703	\$ 435
Income from discontinued operations, net	\$ (18)	\$ (8)	\$ (185)	\$ (118)

	Nine Months Ended August 31, 2012		Nine Months Ended August 31, 2011	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 90,932	\$ 58,781	\$ 63,813	\$ 41,369
Restructuring charges	\$ 12,080	\$ 8,201	\$ 702	\$ 452
Acquisition-related costs	\$ 3,472	\$ 2,802	\$ 6,089	\$ 5,017
Non-cash net periodic pension and postretirement expense	\$ —	\$ —	\$ 2,110	\$ 1,308
Income from discontinued operations, net	\$ (18)	\$ (8)	\$ (747)	\$ (454)