

IHS INC.
SUPPLEMENTAL REVENUE DISCLOSURE
(In thousands)
(Unaudited)

	<u>Three Months Ended November 30,</u>		<u>Absolute</u>	<u>Organic</u>	<u>Year Ended November 30,</u>		<u>Absolute</u>	<u>Organic</u>
	<u>2011</u>	<u>2010</u>			<u>2011</u>	<u>2010</u>		
Revenue by segment:								
Americas revenue	\$ 218,484	\$ 177,714	23 %	8 %	\$ 798,673	\$ 655,449	22 %	8 %
EMEA revenue	108,995	86,186	26 %	8 %	384,441	304,375	26 %	6 %
APAC revenue	43,177	28,927	49 %	22 %	142,524	97,918	46 %	18 %
Total revenue	\$ 370,656	\$ 292,827	27 %	9.4 %	\$ 1,325,638	\$ 1,057,742	25 %	8.7 %

Revenue by transaction type:								
Subscription revenue	\$ 272,893	\$ 225,415	21 %	9 %	\$ 1,020,800	\$ 835,322	22 %	8 %
Consulting revenue	30,475	19,031	60 %	16 %	90,297	62,331	45 %	6 %
Transaction revenue	19,041	19,228	(1)%	2 %	63,376	63,813	(1)%	6 %
Other revenue	48,247	29,153	65 %	11 %	151,165	96,276	57 %	14 %
Total revenue	\$ 370,656	\$ 292,827	27 %	9.4 %	\$ 1,325,638	\$ 1,057,742	25 %	8.7 %

Revenue by information domain:								
Energy revenue	\$ 168,079	\$ 121,779			\$ 571,782	\$ 472,216		
Product Lifecycle (PLC) revenue	115,409	93,581			436,533	329,593		
Security revenue	30,819	30,175			119,389	109,709		
Environment revenue	30,156	23,102			98,934	61,015		
Macroeconomic Forecasting and Intersection revenue	26,193	24,190			99,000	85,209		
Total revenue	\$ 370,656	\$ 292,827			\$ 1,325,638	\$ 1,057,742		

* Excludes revenue associated with the triennial release of a certain engineering standard in the third quarter of 2010.

IHS INC.
RECONCILIATION OF CONSOLIDATED NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands, except for per-share amounts)
(Unaudited)

	Three Months Ended November 30,		Year Ended November 30,	
	2011	2010	2011	2010
Net income	\$ 22,728	\$ 36,505	\$ 135,415	\$ 137,740
Interest income	(208)	(269)	(862)	(655)
Interest expense	4,572	963	11,346	2,036
Income tax (benefit) provision	(1,256)	10,177	26,695	39,231
Depreciation and amortization	25,628	16,969	88,039	59,474
EBITDA	\$ 51,464	\$ 64,345	\$ 260,633	\$ 237,826
Stock-based compensation expense	22,381	16,750	86,194	66,474
Restructuring charges	540	—	1,242	9,022
Acquisition-related costs	1,911	—	8,000	—
Non-cash net periodic pension and post-retirement expense	42,538	8,960	44,648	9,598
(Income) loss from discontinued operations, net	328	(522)	(126)	(4,223)
Adjusted EBITDA	\$ 119,162	\$ 89,533	\$ 400,591	\$ 318,697

	Three Months Ended November 30,		Year Ended November 30,	
	2011	2010	2011	2010
Earnings per diluted share	\$ 0.34	\$ 0.56	\$ 2.06	\$ 2.13
Stock-based compensation expense	0.22	0.16	0.85	0.65
Restructuring charges (credits)	0.01	—	0.01	0.09
Acquisition-related costs	0.02	—	0.10	—
Non-cash net periodic pension and post-retirement expense	0.40	0.09	0.42	0.09
(Income) loss from discontinued operations, net	—	(0.01)	—	(0.07)
Adjusted earnings per diluted share	\$ 0.99	\$ 0.80	\$ 3.44	\$ 2.89

Note: Amounts may not sum due to rounding

	Three Months Ended November 30,		Year Ended November 30,	
	2011	2010	2011	2010
Net cash provided by operating activities	88,808	44,873	342,050	266,188
Capital expenditures on property and equipment	(8,967)	(8,649)	(54,340)	(31,836)
Free cash flow	\$ 79,841	\$ 36,224	\$ 287,710	\$ 234,352

IHS INC.
RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands)
(Unaudited)

Three Months Ended November 30, 2011					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 63,240	\$ 27,210	\$ 15,415	\$ (79,701)	\$ 26,164
Adjustments:					
Stock-based compensation expense	—	—	—	22,381	22,381
Depreciation and amortization	20,775	4,307	38	508	25,628
Restructuring charges	—	540	—	—	540
Acquisition-related costs	1,911	—	—	—	1,911
Non-cash net periodic pension and post-retirement expense	—	—	—	42,538	42,538
Adjusted EBITDA	\$ 85,926	\$ 32,057	\$ 15,453	\$ (14,274)	\$ 119,162

Three Months Ended November 30, 2010					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 54,842	\$ 21,237	\$ 9,568	\$ (38,793)	\$ 46,854
Adjustments:					
Stock-based compensation expense	—	—	—	16,750	16,750
Depreciation and amortization	12,671	3,643	80	575	16,969
Restructuring charges	—	—	—	—	—
Non-cash net periodic pension and post-retirement expense	—	—	—	8,960	8,960
Adjusted EBITDA	\$ 67,513	\$ 24,880	\$ 9,648	\$ (12,508)	\$ 89,533

Year Ended November 30, 2011					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 224,699	\$ 82,314	\$ 44,452	\$ (178,997)	\$ 172,468
Adjustments:					
Stock-based compensation expense	—	—	—	86,194	86,194
Depreciation and amortization	68,285	17,369	172	2,213	88,039
Restructuring charges	338	904	—	—	1,242
Acquisition-related costs	7,598	402	—	—	8,000
Non-cash net periodic pension and post-retirement expense	—	—	—	44,648	44,648
Adjusted EBITDA	\$ 300,920	\$ 100,989	\$ 44,624	\$ (45,942)	\$ 400,591

Year Ended November 30, 2010					
	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 197,146	\$ 66,363	\$ 32,601	\$ (121,981)	\$ 174,129
Adjustments:					
Stock-based compensation expense	—	—	—	66,474	66,474
Depreciation and amortization	41,884	15,257	154	2,179	59,474
Restructuring charges	7,634	1,338	50	—	9,022
Non-cash net periodic pension and post-retirement expense	—	—	—	9,598	9,598
Adjusted EBITDA	\$ 246,664	\$ 82,958	\$ 32,805	\$ (43,730)	\$ 318,697

IHS INC.
SUPPLEMENTAL INFORMATION
(In thousands)
(Unaudited)

	Three Months Ended November 30, 2011		Three Months Ended November 30, 2010	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 22,381	\$ 14,323	\$ 16,750	\$ 10,648
Restructuring charges	\$ 540	\$ 392	\$ —	\$ —
Acquisition-related costs	\$ 1,911	\$ 1,549	\$ —	\$ —
Non-cash net periodic pension and post-retirement expense	\$ 42,538	\$ 26,373	\$ 8,960	\$ 5,553
(Income) loss from discontinued operations, net	\$ 400	\$ 328	\$ (811)	\$ (522)

	Year Ended November 30, 2011		Year Ended November 30, 2010	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 86,194	\$ 55,692	\$ 66,474	\$ 42,259
Restructuring charges	\$ 1,242	\$ 844	\$ 9,022	\$ 5,594
Acquisition-related costs	\$ 8,000	\$ 6,566	\$ —	\$ —
Non-cash net periodic pension and post-retirement expense	\$ 44,648	\$ 27,681	\$ 9,598	\$ 5,950
(Income) loss from discontinued operations, net	\$ (347)	\$ (126)	\$ (6,742)	\$ (4,223)