

IHS INC.
SUPPLEMENTAL REVENUE DISCLOSURE
(In thousands)
(Unaudited)

	<u>Three Months Ended November 30,</u>		<u>Absolute</u>	<u>Organic</u>	<u>Year Ended November 30,</u>		<u>Absolute</u>	<u>Organic</u>
	<u>2012</u>	<u>2011</u>			<u>2012</u>	<u>2011</u>		
Revenue by segment:								
Americas revenue	\$ 242,733	\$ 218,484	11%	2%	\$ 912,490	\$ 798,673	14%	3%
EMEA revenue	121,947	108,995	12%	6%	443,385	384,441	15%	7%
APAC revenue	49,678	43,177	15%	9%	173,994	142,524	22%	9%
Total revenue	\$ 414,358	\$ 370,656	12%	4%	\$ 1,529,869	\$ 1,325,638	15%	5%
Revenue by transaction type:								
Subscription revenue	\$ 302,187	\$ 272,893	11%	7%	\$ 1,157,347	\$ 1,020,800	13%	8%
Non-subscription revenue	112,171	97,763	15%	(4)%	372,522	304,838	22%	(4)%
Total revenue	\$ 414,358	\$ 370,656	12%	4%	\$ 1,529,869	\$ 1,325,638	15%	5%
Revenue by information domain:								
Energy revenue	\$ 191,103	\$ 168,079			\$ 712,061	\$ 571,782		
Product Lifecycle (PLC) revenue	137,274	115,409			501,569	436,533		
Security revenue	33,328	30,819			120,852	119,389		
Environment revenue	31,873	30,156			103,751	98,934		
Macroeconomic Forecasting and Intersection revenue	20,780	26,193			91,636	99,000		
Total revenue	\$ 414,358	\$ 370,656			\$ 1,529,869	\$ 1,325,638		

IHS INC.
RECONCILIATION OF CONSOLIDATED NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands, except for per-share amounts)
(Unaudited)

	Three Months Ended November 30,		Year Ended November 30,	
	2012	2011	2012	2011
Net income	\$ 46,420	\$ 22,728	\$ 158,168	\$ 135,415
Interest income	(325)	(208)	(999)	(862)
Interest expense	5,736	4,572	20,573	11,346
Income tax (benefit) provision	3,656	(1,256)	29,564	26,695
Depreciation and amortization	31,560	25,628	118,243	88,039
EBITDA	\$ 87,047	\$ 51,464	\$ 325,549	\$ 260,633
Stock-based compensation expense	30,611	22,381	121,543	86,194
Restructuring charges	4,749	540	16,829	1,242
Acquisition-related costs	675	1,911	4,147	8,000
Non-cash net periodic pension and postretirement expense	16,922	42,538	16,922	44,648
(Income) loss from discontinued operations, net	(11)	328	(19)	(126)
Adjusted EBITDA	\$ 139,993	\$ 119,162	\$ 484,971	\$ 400,591

	Three Months Ended November 30,		Year Ended November 30,	
	2012	2011	2012	2011
Earnings per diluted share	\$ 0.69	\$ 0.34	\$ 2.37	\$ 2.06
Stock-based compensation expense	0.29	0.22	1.18	0.85
Restructuring charges	0.05	0.01	0.17	0.01
Acquisition-related costs	0.01	0.02	0.05	0.10
Non-cash net periodic pension and postretirement expense	0.17	0.40	0.17	0.42
(Income) loss from discontinued operations, net	—	—	—	—
Adjusted earnings per diluted share	\$ 1.21	\$ 0.99	\$ 3.94	\$ 3.44

Note: Amounts may not sum due to rounding

	Three Months Ended November 30,		Year Ended November 30,	
	2012	2011	2012	2011
Net cash provided by operating activities	\$ 68,117	\$ 88,808	\$ 314,373	\$ 342,050
Capital expenditures on property and equipment	(15,033)	(8,967)	(64,732)	(54,340)
Free cash flow	\$ 53,084	\$ 79,841	\$ 249,641	\$ 287,710
Pension deficit funding	—	—	57,000	—
Adjusted free cash flow	\$ 53,084	\$ 79,841	\$ 306,641	\$ 287,710

IHS INC.
RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASUREMENTS TO
MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASUREMENTS
(In thousands)
(Unaudited)

Three Months Ended November 30, 2012

	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 72,882	\$ 25,591	\$ 16,553	\$ (59,550)	\$ 55,476
Adjustments:					
Stock-based compensation expense	—	—	—	30,611	30,611
Depreciation and amortization	23,417	6,019	354	1,770	31,560
Restructuring charges	3,533	1,092	124	—	4,749
Acquisition-related costs	675	—	—	—	675
Non-cash net periodic pension and postretirement expense	—	5,762	—	11,160	16,922
Adjusted EBITDA	\$ 100,507	\$ 38,464	\$ 17,031	\$ (16,009)	\$ 139,993

Three Months Ended November 30, 2011

	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 63,240	\$ 27,210	\$ 15,415	\$ (79,701)	\$ 26,164
Adjustments:					
Stock-based compensation expense	—	—	—	22,381	22,381
Depreciation and amortization	20,775	4,307	38	508	25,628
Restructuring charges	—	540	—	—	540
Acquisition-related costs	1,911	—	—	—	1,911
Non-cash net periodic pension and postretirement expense	—	—	—	42,538	42,538
Adjusted EBITDA	\$ 85,926	\$ 32,057	\$ 15,453	\$ (14,274)	\$ 119,162

Year Ended November 30, 2012

	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 262,953	\$ 95,144	\$ 46,042	\$ (196,852)	\$ 207,287
Adjustments:					
Stock-based compensation expense	—	—	—	121,543	121,543
Depreciation and amortization	88,456	22,188	1,065	6,534	118,243
Restructuring charges	13,430	3,033	366	—	16,829
Acquisition-related costs	3,929	218	—	—	4,147
Non-cash net periodic pension and postretirement expense	—	5,762	—	11,160	16,922
Adjusted EBITDA	\$ 368,768	\$ 126,345	\$ 47,473	\$ (57,615)	\$ 484,971

Year Ended November 30, 2011

	Americas	EMEA	APAC	Shared Services	Total
Operating income	\$ 224,699	\$ 82,314	\$ 44,452	\$ (178,997)	\$ 172,468
Adjustments:					
Stock-based compensation expense	—	—	—	86,194	86,194
Depreciation and amortization	68,285	17,369	172	2,213	88,039
Restructuring charges	338	904	—	—	1,242
Acquisition-related costs	7,598	402	—	—	8,000
Non-cash net periodic pension and postretirement expense	—	—	—	44,648	44,648
Adjusted EBITDA	\$ 300,920	\$ 100,989	\$ 44,624	\$ (45,942)	\$ 400,591

IHS INC.
SUPPLEMENTAL INFORMATION
(In thousands)
(Unaudited)

	Three Months Ended November 30, 2012		Three Months Ended November 30, 2011	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 30,611	\$ 19,803	\$ 22,381	\$ 14,323
Restructuring charges	\$ 4,749	\$ 3,209	\$ 540	\$ 392
Acquisition-related costs	\$ 675	\$ 544	\$ 1,911	\$ 1,549
Non-cash net periodic pension and postretirement expense	\$ 16,922	\$ 11,336	\$ 42,538	\$ 26,373
(Income) loss from discontinued operations, net	\$ (18)	\$ (11)	\$ 400	\$ 328

	Year Ended November 30, 2012		Year Ended November 30, 2011	
	Pre-tax	After tax	Pre-tax	After tax
Stock-based compensation expense	\$ 121,543	\$ 78,584	\$ 86,194	\$ 55,692
Restructuring charges	\$ 16,829	\$ 11,410	\$ 1,242	\$ 844
Acquisition-related costs	\$ 4,147	\$ 3,346	\$ 8,000	\$ 6,566
Non-cash net periodic pension and postretirement expense	\$ 16,922	\$ 11,336	\$ 44,648	\$ 27,681
(Income) loss from discontinued operations, net	\$ (36)	\$ (19)	\$ (347)	\$ (126)