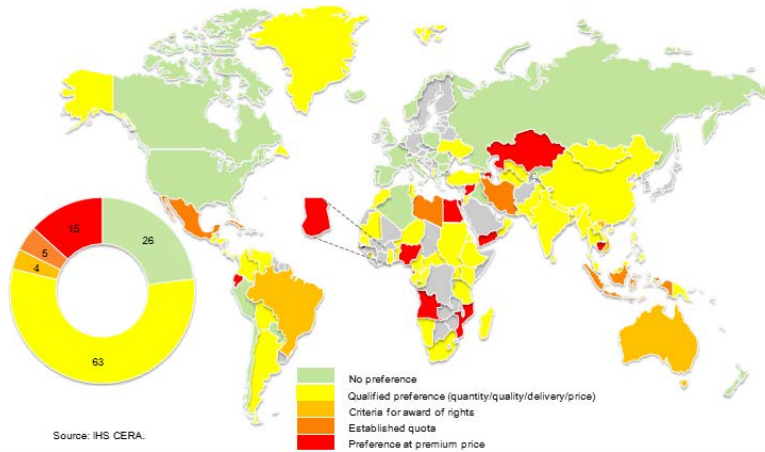


# Independent expert review of best practices for local content



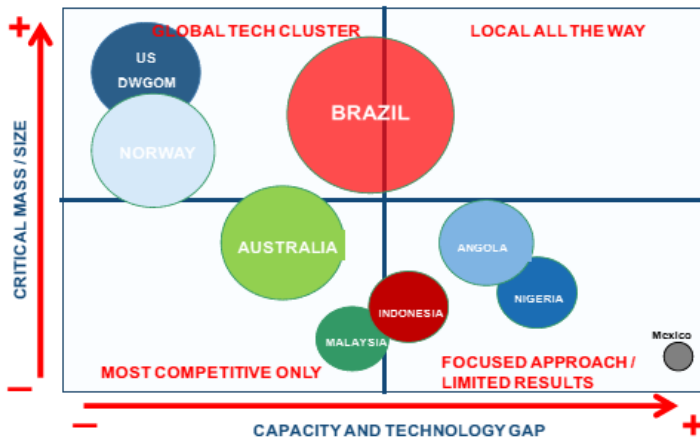
## Local Content – Legal Requirements



## Situation

- Client wanted a review and analysis of local content regulations released by an African government.
- The regulations included an aggressive targets to procure local content.

## Local Content is Ultimately Driven by Scale and Local Capabilities



## What IHS Consulting did

- IHS provided an overview of the main features of the regulations, and analyzed them against international best practices.
- A market analysis of the key industry subsectors and suppliers was included
- IHS identified the commercial and practical challenges the regulators and industry is likely to face in the implementation of the proposed policy.
- IHS provided recommendations for the government to realistically achieve its goal of developing local content in the oil and gas industry.

## Impact

- Client could provide the government with constructive commentary to the local content regulations.
- Client can show with real examples how value can be created in a host nation to limit corruption and impact the entire economy.